

Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Friday, January 23, 2015 1:04 PM
To: Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)
Cc: Broessel, Kristi (DHHS); FSRMDHHS; Fink, Brenda (DHHS)
Subject: FW: Michigan Expenses for Dec-2014
Attachments: MI Dec 2014 FSR Submitted.pdf; MI AdminServices Expenses Dec 2014.pdf

Hi all:

These expense sheets are using the proposed budgets we submitted in the late December proposal.

Thanks,

Kevin

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-1112

www.RealAlternatives.org
www.LoveFacts.org
www.ConcernedParents.com




Real Alternatives was awarded the Seal of Excellence for successfully completing the Standards of Excellence certification program sponsored by the Pennsylvania Association of Nonprofit Organizations (PANO). This certification identifies Real Alternatives as an ethical and accountable organization dedicated to the highest level of excellence within the nonprofit sector.

FINANCIAL STATUS REPORT
Michigan Department of Community Health

		Contract Number 20142043		Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services		Code	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Dec-14 Thru 31-Dec-14 Final		Date Prepared 1/23/15	
City, State, ZIP Code Harrisburg PA 17112		Agreement Period 1-Oct-13 Thru 31-Jan-15		TEID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	3,263.51	62,421.82	105,000.00	42,578.18
Services Expenses	19,461.67	151,764.16	595,000.00	443,235.84
8. TOTAL DIRECT	22,725.18	214,185.98	700,000.00	485,814.02
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	22,725.18	214,185.98	700,000.00	485,814.02
SOURCE OF FUNDS:				
11. State Agreement	22,725.18	214,185.98	700,000.00	485,814.02
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	22,725.18	214,185.98	700,000.00	485,814.02

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 1/23/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					
Message:					
Authority: P.A. 368 of 1978 Completion: is a condition of Reimbursement			The Department of Community Health is an equal opportunity, employer, services, and programs provider		

Actual Administrative Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	December 2014	Remaining Budget
Personnel				
President & CEO	25,800.00	21,011.27	1,821.84	3,606.89
Director of Finance	4,700.00	3,161.24	388.01	1,150.75
Assistant Director of Finance	2,500.00	1,776.88		723.12
Accountant	3,500.00	2,489.09		1,010.91
Bookkeeper	1,400.00	311.39	99.17	989.44
Professional Development	624.00	1.14	38.79	584.07
Accrued Vacation & Sick	238.00			238.00
Payroll Taxes	3,200.00	1,667.41	46.14	1,486.45
Workers Compensation Insurance	285.00	113.27	6.85	164.88
Pension	1,950.00	765.04	42.88	1,142.08
Employee Group Insurance	6,000.00	5,401.22	353.06	205.72
Job Advertising	100.00			100.00
New Employee Screening	180.00			180.00
Total Personnel	50,477.00	36,697.95	2,196.74	11,582.31

Actual Services Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	December 2014	Remaining Budget
Personnel				
Vice President	20,700.00	16,126.50	1,061.69	3,511.81
Service Provider Approval	4,100.00	3,437.08		662.92
Quality Control Coordinator	3,000.00	1,263.61	223.07	1,513.32
Service Provider Monitoring	2,000.00	17.17	27.17	1,955.66
Toll Free Counselor	845.00	333.40	18.29	493.31
Accrued Vacation & Sick	118.00			118.00
Payroll Taxes	2,500.00	1,569.72	49.71	880.57
Workers Compensation Insurance	192.00	90.61	5.47	95.92
Pension	1,219.00	461.54	28.82	728.64
Employee Group Insurance	5,000.00	3,899.53	225.53	874.94
Total Personnel	39,674.00	27,199.16	1,639.75	10,835.09

Operating	Budgeted Dollars	Previous YTD	December 2014	Remaining Budget
Consulting	6,000.00	1,790.68	57.50	4,151.82
Legal	1,200.00			1,200.00
Postage/Shipping	500.00	205.97		294.03
Auditing	5,000.00	1,244.22	78.31	3,577.47
Travel/Lodging	3,500.00	305.82		3,191.18
Rent	6,000.00	3,708.59	237.43	2,053.98
Telephone Service	1,400.00	787.00	53.08	559.92
General Business Liability Insurance	500.00	168.57	11.97	319.46
Insurance-Directors & Officers	600.00	421.15	28.97	148.88
Office Expense	12,248.00	1,798.27	593.88	9,855.85
Computer Resources	17,075.00	11,899.00		5,176.00
Total Operating	54,073.00	22,333.27	1,061.14	30,628.59

Operating	Budgeted Dollars	Previous YTD	December 2014	Remaining Budget
Client Education Materials	6,500.00	6,437.34		62.66
Services Advertising	79,767.00	6,383.90		73,383.10
Travel	4,400.00	1,787.75		2,612.25
Srves Database Consulting & Dev	12,000.00	10,093.75	871.25	1,035.00
Client Services	433,009.00	80,048.51	16,923.34	336,037.15
Toll Free Referral System	1,000.00	253.98	16.43	729.59
Contract Closeout Cost	15,150.00			15,150.00
Total Operating	551,826.00	105,005.23	17,811.02	429,009.75

Equipment	Budgeted Dollars	Previous YTD	December 2014	Remaining Budget
Equipment Service Contracts	500.00	127.09	5.63	367.28
Total Administrative Expenses	105,000.00	59,158.31	3,263.51	42,578.18

Equipment	Budgeted Dollars	Previous YTD	December 2014	Remaining Budget
Pregnancy Test Kits	3,500.00	98.10	10.90	3,391.00
Total Services Expenses	595,000.00	132,302.49	19,461.67	443,235.84

Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Tuesday, January 27, 2015 10:40 AM
To: Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)
Subject: comments/questions on Real Alternatives Proposal

Questions:

1. Are State dollars that are allocated as "Service funds" allowed to be used to pay for staff. Would this require a budget amendment and call it what it is staff.
2. The same question applies to the proposal to use "service funds" for site development. Is this allowed with state dollars. Would it require a budget amendment and call it rent, etc.
3. The advertising proposal already suggests moving money from the services line to advertising.
4. Should we ask someone like Deb Hallenbeck about this use of funds

Comments:

1. I would imagine that they want to show that they are still expending the bulk of the funds through services, and would allow them to draw down the bulk of the money more quickly, but this would actually change the situation and would be spending the money for staffing, rent, phones etc. My concern would be to call it what it is, not make it look like services.

Barbara (Quess) Derman, MSW
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Real AlternativesSM

Empowering Women for Life.

FREE PREGNANCY SUPPORT SERVICES

Quarterly Status Report **October 1, 2014 to December 31, 2014**

**Michigan Pregnancy and Parenting Support
Services Program**

Quarterly Report Outline

I. Quarterly Administrative Report

- A. Significant Project Status for Quarter
- B. Service Provider Initial Site Visits
- C. Total Grant Funds Expended Administrative Activities

II. Quarterly Statistical Report Total Services

- A. Clients By Age
 - 1. Client by Age, Client Type
 - 2. Clients by Age, Race and Client Type
 - 3. Clients by Age, Ethnicity
- B. Visits By Age
- C. Type of Counseling / Referral Provided by Age
- D. Classes / Assistance Provided by Age
- E. Hours of Counseling/ Provided by Service Provider
- F. Number of Calls Received on Hot Line
- G. Number of Referrals on Hot Line by Service Provider

III. Miscellaneous Items

- A. Grant Goals and Objective Status
- B. Service Provider Reimbursement per Month

I. Quarterly Administrative Report

A. Significant Project Status

Significant Project Status

October 1, 2014 through December 31, 2014

Program Rollout

-Since the inception of the program, together we have provided pregnancy and parenting support to a total of 700 clients, totaling 1,648 visits to Service Providers!

Of the total 700 clients: 82 Non-Pregnant clients visited, 458 Pregnant clients visited, and 160 Parent of child clients visited.

New Approved Service Providers

Catholic Charities of West Michigan was approved this quarter.

Total Active Sites To Date

There are 16 active sites available to provide pregnancy and parenting support throughout MI.

Educational Material Purchase

Client Education expenses through the end of quarter totaled \$6,437.36.

Advertising Campaign

Advertising expenses through the end of the quarter totaled \$6,383.90.

1-888-LIFE-AID Toll-Free Hotline

There were no hotline calls received this quarter.

Initial Site Visits

Catholic Charities of West Michigan had 3 sites that had their initial site visit, and were approved for services. (See reports attached in following section.)

0401MI -- Jefferson Office
0402MI-- Muskegon Office
0403MI -- Kalamazoo Office

B. Service Provider Initial Site Visits

REAL ALTERNATIVES
The MI Pregnancy and Parenting Support Services Program

INITIAL SITE VISIT REPORT – FY 13/14

Site Name: Catholic Charities West Michigan, Jefferson Office

Address: 40 Jefferson St, Grand Rapids, MI 49503

Site #: 0401MI

Director: Stephanie Busch

Counties Served: Grand Rapids

Date of Visit: 10/1/14

Visit Conducted By: Mary W. Kelkis

I. Facility

General Observations: All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

II. Program Profile

General Observations: Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

III. Corporate Administration

General Observations: Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

IV. Project Management & Compliance

General Observations: The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

V. Program Highlights

General Observations:

The Jefferson Avenue Office is one of CCWM's 3 approved sites in the west region. The Jefferson site is COA accredited and has counselors with bachelors and/or masters degrees. The building is located in the center of Grand Rapids, MI. They use a video / doorbell security system for entrance into the counseling area. The majority of the Jefferson site clients are seen in their homes, enabling counselors to build a mentoring relationship. Clients are provided with free confidential, compassionate counseling, pregnancy tests, and pantry items.

REAL ALTERNATIVES
The MI Pregnancy and Parenting Support Services Program

INITIAL SITE VISIT REPORT – FY 13/14

Site Name: Catholic Charities West Michigan, Muskegon Office

Address: 1095 3rd Ave, Muskegon, MI 49441

Site #: 0402MI

Director: Stephanie Busch

Counties Served: Muskegon

Date of Visit: 10/8/14

Visit Conducted By: Mary W. Keltis

I. Facility

General Observations: All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

II. Program Profile

General Observations: Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

III. Corporate Administration

General Observations: Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

IV. Project Management & Compliance

General Observations: The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

V. Program Highlights

General Observations:

The Muskegon Office is one of CCWM's 3 approved sites in the west region. The Muskegon site is COA accredited and has counselors with bachelors and/or masters degrees. The building is located along a major bus route and is easily accessible for clients. They use a video / doorbell security system for entrance into the counseling area. Clients are provided with free confidential, compassionate counseling, pregnancy tests, and pantry items.

The MI Pregnancy and Parenting Support Services Program

INITIAL SITE VISIT REPORT – FY 13/14

Site Name: Catholic Charities West Michigan, Kalamazoo Office

Address: 1819 Gull Rd, Kalamazoo, MI 49048

Site #: 0403MI

Director: Stephanie Busch

Counties Served: Kalamazoo

Date of Visit: 10/6/14

Visit Conducted By: Mary W. Kelkis

I. Facility

General Observations: All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

II. Program Profile

General Observations: Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

III. Corporate Administration

General Observations: Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

IV. Project Management & Compliance

General Observations: The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

V. Program Highlights

General Observations:

The Kalamazoo Office is one of CCWM's 3 approved sites in the west region. Kalamazoo is located in the city and is in a private stand-alone building with plenty of parking. CCWM rents the counseling space from the Diocese of Kalamazoo. They use a video / doorbell security system for entrance into the counseling area. Clients are provided with free confidential, compassionate counseling, pregnancy tests, and pantry items.

**C. Total DPW Grant
Funds Expended
Administrative Activities**

Real Alternatives
The Michigan Pregnancy and Parenting Support Services Program Expended on
Grantee's Administrative Activities
October, 2013 - January, 2015

October-13	2,332.90
November-13	2,620.54
December-13	1,593.45
January-14	7,614.94
February-14	7,046.83
March-14	8,133.59
April-14	2,766.42
May-14	4,461.37
June-14	10,679.39
July-14	2,108.98
August-14	2,648.37
September-14	2,678.30
October-14	1,919.84
November-14	2,553.39
December-14	3,263.51
January-15	-
	<u>\$ 62,421.82</u>

II. Quarterly Statistical Report Total (ALL) Services

A. Client by Age

- **Client Type**
- **Race and Client Type**
- **Ethnicity**

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Clients

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	2	15	7	4	1	0	0	1	30
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	1	1	1	1	1	0	0	5
GrandTotals:	2	18	9	6	2	1	0	1	39

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	0	1	0	0	0	0	0	0	1
Berrien	0	24	54	24	11	3	0	0	116
Branch	0	1	0	0	0	0	0	0	1
Cass	0	11	13	6	6	2	0	0	38
Kalamazoo	1	28	25	12	2	4	1	0	73
Kent	0	1	0	0	0	0	0	0	1
Lapeer	0	2	1	2	1	0	0	0	6
Macomb	1	1	1	8	1	1	0	0	13
Oakland	0	0	1	0	1	0	0	0	2
Saint joseph	0	0	1	1	0	0	0	0	2
Van buren	0	1	2	0	0	0	0	0	3
Wayne	0	2	1	1	1	0	0	0	5
GrandTotals:	2	72	99	54	23	10	1	0	261

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	7	2	4	1	0	0	14
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	15	21	18	9	4	0	1	68
Lapeer	0	1	1	0	2	0	1	0	5
Macomb	0	1	3	6	1	1	0	0	12
Oakland	0	1	2	0	3	0	0	0	6
Saint Joseph	0	0	1	0	0	0	0	0	1
Wayne	0	1	2	0	0	0	0	0	3
GrandTotals:	0	21	38	27	19	6	1	1	113

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	13	6	4	1	0	0	1	26
Cass	0	2	0	1	0	0	0	0	3
Kalamazoo	0	1	1	1	1	1	0	0	5
GrandTotals:	1	16	7	6	2	1	0	1	34

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	0	1	0	0	0	0	0	0	1
Berrien	0	19	47	18	7	2	0	0	93
Branch	0	1	0	0	0	0	0	0	1
Cass	0	9	13	6	5	1	0	0	34
Kalamazoo	1	10	7	8	2	0	1	0	29
Kent	0	1	0	0	0	0	0	0	1
Lapeer	0	2	1	2	1	0	0	0	6
Macomb	1	0	0	7	0	1	0	0	9
Oakland	0	0	1	0	0	0	0	0	1
Saint Joseph	0	0	1	1	0	0	0	0	2
Van buren	0	1	2	0	0	0	0	0	3
Wayne	0	0	1	1	0	0	0	0	2
GrandTotals:	2	44	73	43	15	4	1	0	182

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	7	2	4	0	0	0	13
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	3	5	5	4	2	0	0	19
Lapeer	0	1	1	0	2	0	1	0	5
Macomb	0	1	3	4	1	0	0	0	9
Oakland	0	1	1	0	3	0	0	0	5
Saint Joseph	0	0	1	0	0	0	0	0	1
GrandTotals:	0	8	19	12	14	2	1	0	56

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	2	1	0	0	0	0	0	4
Cass	0	0	1	0	0	0	0	0	1
GrandTotals:	1	2	2	0	0	0	0	0	5

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	4	5	5	2	0	0	0	16
Cass	0	2	0	0	1	0	0	0	3
Kalamazoo	0	16	16	3	0	4	0	0	39
Macomb	0	1	1	1	0	0	0	0	3
Oakland	0	0	0	0	1	0	0	0	1
Wayne	0	2	0	0	0	0	0	0	2
GrandTotals:	0	25	22	9	4	4	0	0	64

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	11	13	13	4	2	0	1	44
Macomb	0	0	0	2	0	1	0	0	3
Oakland	0	0	1	0	0	0	0	0	1
Wayne	0	1	2	0	0	0	0	0	3
GrandTotals:	0	12	16	15	4	3	0	1	51

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Race: Asian

None to report this quarter.

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant Race: Asian

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	0	0	0	1	0	0	1
GrandTotals:	0	0	0	0	0	1	0	0	1

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Race: Asian

None to report this quarter.

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Race: Multi Racial

None to report this quarter.

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	0	0	0	0	0	0	1
Kalamazoo	0	2	2	0	0	0	0	0	4
GrandTotals:	0	3	2	0	0	0	0	0	6

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	0	1	0	0	0	0	0	1
GrandTotals:	0	0	1	0	0	0	0	0	1

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

**Clients By Age
All Sites
10/1/2014 - 12/31/2014 Non -Pregnant Race: Native American**

None to report this quarter.

**Clients By Age
All Sites
10/1/2014 - 12/31/2014 Pregnant Race: Native American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	0	0	0	0	1
Cass	0	0	0	0	0	1	0	0	1
GrandTotals:	0	0	1	0	0	1	0	0	2

**Clients By Age
All Sites
10/1/2014 - 12/31/2014 Parent Race: Native American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	0	1	0	0	0	0	0	1
GrandTotals:	0	0	1	0	0	0	0	0	1

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age
All Sites
10/1/2014 - 12/31/2014 Non-Pregnant Race: Unknown

None to report this quarter.

Clients By Age
All Sites
10/1/2014 - 12/31/2014 Pregnant Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	1	2	0	0	0	4
Kalamazoo	0	0	0	1	0	0	0	0	1
Macomb	0	0	0	0	1	0	0	0	1
Wayne	0	0	0	0	1	0	0	0	1
GrandTotals:	0	0	1	2	4	0	0	0	7

Clients By Age
All Sites
10/1/2014 - 12/31/2014 Parent Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	0	0	0	1	0	0	1
Kalamazoo	0	1	1	0	1	0	0	0	3
GrandTotals:	0	1	1	0	1	1	0	0	4

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	1	0	0	0	0	2
Kalamazoo	0	0	0	1	0	0	0	0	1
GrandTotals:	0	0	1	2	0	0	0	0	3

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	3	6	0	0	0	0	9
Branch	0	1	0	0	0	0	0	0	1
Cass	0	1	0	1	0	1	0	0	3
Kalamazoo	0	3	2	4	0	0	0	0	9
Lapeer	0	1	0	0	0	0	0	0	1
Macomb	0	0	0	2	0	0	0	0	2
Oakland	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	0	1	0	0	0	1
GrandTotals:	0	6	6	13	1	1	0	0	27

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	0	1	3	3	1	0	0	8
Oakland	0	0	0	0	1	0	0	0	1
GrandTotals:	0	0	1	3	4	1	0	0	9

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age
All Sites

10/1/2014 - 12/31/2014 Non-Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	2	15	6	3	1	0	0	1	28
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	1	1	0	1	1	0	0	4
GrandTotals:	2	18	8	4	2	1	0	1	36

Clients By Age
All Sites

10/1/2014 - 12/31/2014 Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Allegan	0	1	0	0	0	0	0	0	1
Berrien	0	24	51	18	11	3	0	0	107
Cass	0	10	13	5	6	1	0	0	35
Kalamazoo	1	25	23	8	2	4	1	0	64
Kent	0	1	0	0	0	0	0	0	1
Lapeer	0	1	1	2	1	0	0	0	5
Macomb	1	1	1	6	1	1	0	0	11
Oakland	0	0	0	0	1	0	0	0	1
Saint joseph	0	0	1	1	0	0	0	0	2
Van buren	0	1	2	0	0	0	0	0	3
Wayne	0	2	1	1	0	0	0	0	4
GrandTotals:	2	66	93	41	22	9	1	0	234

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

10/1/2014 - 12/31/2014 Parent Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	7	2	4	1	0	0	14
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	15	20	15	6	3	0	1	60
Lapeer	0	1	1	0	2	0	1	0	5
Macomb	0	1	3	6	1	1	0	0	12
Oakland	0	1	2	0	2	0	0	0	5
Saint joseph	0	0	1	0	0	0	0	0	1
Wayne	0	1	2	0	0	0	0	0	3
GrandTotals:	0	21	37	24	15	5	1	1	104

B. Visits by Age

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Visits By Age

All Sites

10/1/2014 - 12/31/2014 Non-Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Berrien	2	18	9	6	1	0	0	1	37
Cass	0	2	1	2	0	0	0	0	5
Kalamazoo	0	1	1	2	1	1	0	0	6
GrandTotals:	2	21	11	10	2	1	0	1	48

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Visits By Age

All Sites

10/1/2014 - 12/31/2014 Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Allegan	0	1	0	0	0	0	0	0	1
Berrien	0	41	122	65	22	5	0	0	255
Branch	0	1	0	0	0	0	0	0	1
Cass	0	18	23	10	19	5	0	0	75
Kalamazoo	1	81	92	31	8	8	4	0	225
Kent	0	3	0	0	0	0	0	0	3
Lapeer	0	2	1	2	1	0	0	0	6
Macomb	1	1	1	10	2	3	0	0	18
Oakland	0	1	2	0	2	0	0	0	5
Saint joseph	0	0	3	3	0	0	0	0	6
Van buren	0	4	3	0	0	0	0	0	7
Wayne	0	2	1	1	1	0	0	0	5
GrandTotals:	2	155	248	122	55	21	4	0	607

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

10/1/2014 - 12/31/2014 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Berrien	0	1	9	7	6	2	0	0	25
Cass	0	2	1	4	0	0	0	0	7
Kalamazoo	0	26	43	40	22	7	0	1	139
Lapeer	0	2	2	0	3	0	1	0	8
Macomb	0	3	5	10	1	2	0	0	21
Oakland	0	5	2	0	4	0	0	0	11
Saint Joseph	0	0	2	0	0	0	0	0	2
Wayne	0	1	2	0	0	0	0	0	3
GrandTotals:	0	40	66	61	36	11	1	1	216

**C. Type of Counseling/Referral
Provided by Age**

Real Alternatives
Michigan Pregnancy and Parenting Support Services
Counseling/Referral Client Summary
All Sites
10/1/2014 - 12/31/2014

Counseling/Referral	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Abortion Risks & Info:	2	30	39	18	9	2	0	0	100	24.21%
Abstinence/Chastity:	2	28	29	13	4	1	0	0	77	18.64%
Abuse (Emotional):	0	6	8	4	3	0	1	0	22	5.33%
Abuse (Physical):	0	6	10	3	4	0	1	0	24	5.81%
Abuse (Sexual):	0	5	5	3	1	0	1	0	15	3.63%
Adoption Education:	2	26	29	18	7	2	0	0	84	20.34%
Anger Management:	0	1	3	4	0	0	1	0	9	2.18%
Breastfeeding:	0	16	32	15	10	3	0	0	76	18.40%
Child Care:	1	16	41	25	8	5	0	0	96	23.24%
Childbirth Issues:	1	13	35	17	14	4	1	0	85	20.58%
Decision Making:	1	26	25	11	8	0	1	0	72	17.43%
Depression:	1	24	43	13	10	3	0	0	94	22.76%
Drug/Alcohol:	1	40	52	23	10	6	0	1	133	32.20%
Education:	3	59	84	34	19	4	1	0	204	49.39%
Family Spt: -Birth Father	0	2	2	2	1	0	0	0	7	1.69%
Family Spt: -Boyfriend	0	3	1	2	1	0	0	0	7	1.69%
Family Spt: -Father	1	1	0	1	0	0	0	0	3	0.73%
Family Spt: -Foster Parent	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Grandparent	1	1	0	0	0	0	0	0	2	0.48%
Family Spt: -Husband	0	1	3	11	6	1	0	0	22	5.33%
Family Spt: -Lgl Guardian	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Mother	1	8	2	6	1	0	0	0	18	4.38%
Family Spt: -Sibling	0	2	2	0	1	0	0	0	5	1.21%
Fetal Development:	0	31	53	25	15	6	0	0	130	31.48%
Financial/Job:	2	77	99	60	31	9	2	1	281	68.04%
Grief -Adoption:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Infant Death:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Miscarriage:	0	0	0	0	1	0	0	0	1	0.24%
Housing:	2	74	93	52	25	7	1	1	255	61.74%
Initial Intake:	4	61	79	41	20	7	1	2	215	52.06%
Legal:	0	5	22	9	4	3	1	0	44	10.65%
Life Skills:	0	22	27	19	7	5	1	0	81	19.61%
Medical/Health:	1	42	48	22	16	4	1	1	135	32.69%
Mental Health:	1	16	24	9	8	2	0	0	60	14.53%
Nutrition:	0	30	45	20	9	1	0	0	105	25.42%
Other:	0	23	26	21	9	7	1	0	87	21.07%

Pantry Needs:	0	13	19	15	6	3	1	0	57	13.80%
Parenting Skills:	0	31	65	33	16	8	2	0	155	37.53%
Post Delivery Stress:	0	5	17	9	7	2	0	0	40	9.69%
Pregnancy Counseling & Info:	2	59	75	31	19	6	1	0	193	46.73%
Relationship:	3	78	98	47	24	8	2	1	261	63.20%
STD Risks & Information:	2	44	57	30	13	5	1	1	153	37.05%
Stress Management:	1	39	61	34	16	5	1	0	157	38.01%

**D. Classes/Assistance
Provided by Age**

Real Alternatives
Michigan Pregnancy and Parenting Support Services
Classes Assistance Client Summary
All Sites
10/1/2014 - 12/31/2014

Class/Assistance	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Chastity Class:	0	0	0	0	0	0	0	0	0	0.00%
Childbirth Class:	0	0	0	0	0	0	0	0	0	0.00%
Parenting Class:	0	6	20	8	4	1	0	0	39	9.44%
Pregnancy Class:	0	7	5	6	3	1	0	0	22	5.33%
Family Support Class:	0	2	2	1	1	0	0	0	6	1.45%
In-House Clothing:	1	43	84	60	29	11	1	0	229	55.45%
In-House Food:	0	29	60	39	21	4	1	0	154	37.29%
In-House Furniture:	0	11	13	12	4	0	0	0	40	9.69%
Pregnancy Test Kit:	0	1	2	1	0	1	0	0	5	1.21%

**E. Hours of
Counseling/Provided by
Service Provider**

Michigan Pregnancy and Parenting Support Services

Provider Summary Report

10/1/2014 - 12/31/2014

	Counsel Time	Referral Time	Chastity Class	Childbirth Class	Parent Class	Preg Class	Family Class	Clothing Pantry	Food Pantry	Furn Pantry	Preg Kit	Total
01 Women's Care Center	11,139	0	0	0	98	77	0	141	151	33	0	
	\$12,141.51	\$0.00	\$0.00	\$0.00	\$2,136.40	\$1,878.50	\$0.00	\$1,538.90	\$1,645.90	\$359.70	\$0.00	\$19,499.01
	Total Time:	\$12,141.51				Total Class:	\$3,815.00		Total Pantry:	\$3,542.50		
02 Catholic Charities/Kalamazoo	18,971	854	0	0	52	2	5	75	22	20	5	
	\$20,876.39	\$930.85	\$0.00	\$0.00	\$1,351.60	\$43.50	\$130.80	\$917.50	\$239.80	\$218.00	\$54.50	\$24,465.05
	Total Time:	\$21,809.25				Total Class:	\$1,526.00		Total Pantry:	\$1,275.30		
03 Catholic Charities/Southeast MI	4,519	0	0	0	0	0	0	61	10	4	0	
	\$4,925.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$664.90	\$109.00	\$43.60	\$0.00	\$5,743.21
	Total Time:	\$4,925.71				Total Class:	\$0.00		Total Pantry:	\$817.50		
04 Catholic Charities West Michigan	423	0	0	0	0	0	0	0	0	0	0	
	\$481.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.07
	Total Time:	\$481.07				Total Class:	\$0.00		Total Pantry:	\$0.00		
Grand Totals	35,052	854	0	0	160	79	6	277	183	57	6	
	\$38,206.68	\$930.85	\$0.00	\$0.00	\$3,488.00	\$1,722.20	\$130.80	\$3,019.30	\$1,994.70	\$621.30	\$54.50	
	Grand Total Time:	\$39,137.64			Grand Total Class:	\$5,341		Grand Total Pantry:	\$5,635	\$55		\$50,168.34

F. Number of Calls Received on Hot Line

There are no calls to report this quarter.

G. Number of Referrals on Hot Line By Service Provider

There are no referrals to report this quarter.

III. Miscellaneous Items

**A. Grant Goals and Objective
Status**

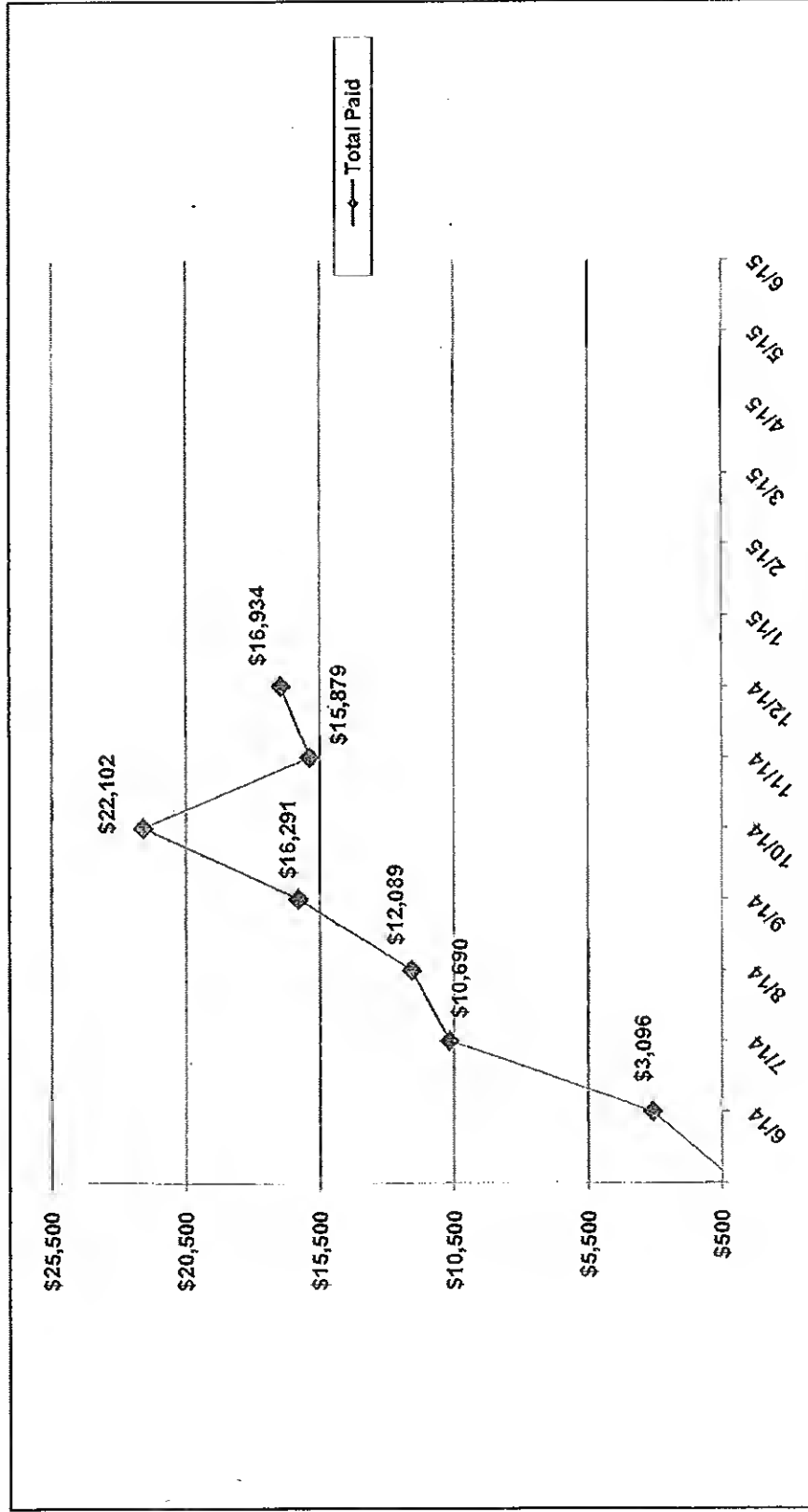
MI PRENANCY & PARENTING SUPPORT SERVICES PROGRAM GRANT GOALS AND OBJECTIVES STATUS

GOALS	OBJECTIVE	MEASUREMENT	TIME
1 To promote childbirth as a viable and positive alternative to abortion and empower women throughout the Southern Region of Michigan facing unexpected pregnancies to choose childbirth rather than abortion.	To identify and provide grants to social service agencies, pregnancy centers, adoption agencies and maternity homes statewide that offer core services.	Contact pregnancy centers, adoption agencies and maternity homes, notifying them of the Department of Community Health grant requirements, and inviting participation.	-To have participating 10 to 20 Service Provider Sites by the end of the fiscal year. -To have served 2000 clients
	To implement a regional advertising campaign to inform women in Michigan that pregnancy and parenting support services are available.	-Contract advertising and information outreach.	-Advertise the length of the contract.
	To facilitate the use of centers that provide pregnancy and parenting support by advertising and operating the Toll-Free Referral System (1-888-LIFE-AID).	-Start Toll-Free Referral System offering services.	-To provide 7.5 hr/day, 5 day/week coverage in Fiscal Year 13-14.
2 To provide support to women experiencing unexpected pregnancies during their pregnancy and for 12 months after birth.	To provide core services consisting of life-affirming information and counseling and necessary support services and related support services.	Establish service provider network of pregnancy centers, adoption agencies and maternity homes providing life-affirming pregnancy and parenting support.	-Continuous throughout the life of the contract.
3 To assist women in achieving improved reproductive health.	Provide information on the advantages of abstinence to avoid unintended pregnancies and sexually transmitted diseases.	-Offer abstinence/chastity skills counseling, referrals, and classes. -Provide information on risks of sexually transmitted diseases.	-77 clients received Abstinence and chastity counseling this quarter. -There were no Abstinence and Chastity classes this quarter.
4 To assist women in developing sound parenting skills.	Provide information, counseling, and classes on parenting skills.	-Offer parenting skills counseling, referrals, and classes.	-308 Clients have visited or plan to visit a healthcare provider for prenatal care this quarter. -123 Clients have taken their child for a pediatric appointment this quarter. -124 clients with children indicated that child's immunizations were up to date this quarter. -39 clients have taken Parenting classes this quarter. -155 clients have received Parenting counseling this quarter.
5 To increase awareness of adoption as an option for women with an unexpected pregnancy.	Provide accurate information on adoption.	-Provide information and training on adoption to Service Providers.	-84 clients were counseled about adoption this quarter.

**B. Service Provider
Reimbursements Per Month**



MI Pregnancy and Parenting Support Services Program



Service Provider Reimbursement Per Month

Real Alternatives

7810 Allentown Boulevard, Suite 304
Harrisburg, PA 17112

www.RealAlternatives.org

Derman, Barbara (DHHS)

From: Kevin Bagatta <kbagatta@realalternatives.local> on behalf of Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Thursday, January 29, 2015 5:37 PM
To: Dunbar, Paulette Dobynes (DHHS); Derman, Barbara (DHHS); Broessel, Kristi (DHH5); Fink, Brenda (DHHS)
Cc: Thomas A. Lang, Esq.
Subject: MPP5SP Fifth Quarter Report
Attachments: MI 5th Quarter Report Final.pdf

Fifth Quarter Report for tomorrow's meeting!

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
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Derman, Barbara (DHHS)

From: Broessel, Kristi (DCH)
Sent: Friday, January 30, 2015 12:35 PM
To: Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)
Subject: RE: Proposed Program adjustments to MI PregnancyAnd Parenting Support Program

I concur with your comments and would like to discuss them in our meeting this afternoon with Real Alternatives.

From: Derman, Barbara (DCH)
Sent: Tuesday, January 27, 2015 1:40 PM
To: Broessel, Kristi (DCH); Dunbar, Paulette Dobynes (DCH)
Subject: RE: Proposed Program adjustments to MI PregnancyAnd Parenting Support Program
Importance: High

Hello Kristi,

Paulette and I had a conference call this morning to discuss our thoughts and comments about the Real Alternatives proposed amendment to the contract. Paulette is out of the office until the end of the week and wouldn't be available for a call until Friday. She suggested that you and I might want to talk about these issues. I am available for the rest of the afternoon today and tomorrow after noon. Also on Thursday except for 10:30 –noon. My phone number is 517-335-8696

Questions: First we had a couple to questions for you:

1. We were not sure if it is actually allowable to use funds allocated for client reimbursement to pay for staff, as an advance to be paid back in counseling services.
2. The same question would apply to allowable use of the funds allocated for client reimbursement to pay for rent, telephone, insurance, electricity, etc., as an advance to be paid back in counseling services.
3. Should these funds be moved out of the counseling reimbursement line and put into a line item for staff and for site start up?
4. We are assuming that it is allowable to represent the activities related to re-inviting new service providers, the training and provider approval process in the services budget, since that is where they were listed before. Does this address keeping the administrative costs at approximately 10% ?

Concerns:

1. We were concerned that if these advanced funds were allowed to remain in the counseling reimbursement line item, it would misrepresent the expenditures and appear that more funds had been spent for counseling services than actually have not been. Thus misrepresenting the amount of services for months to come.
2. At the very least if these expenditures all allowed to stay in the current line item, reporting should be transparent so that it is possible to see how the funds are being "paid back" in service visits. They should make adjustments to the reporting to show the outstanding advances and the reimbursement in counseling services, separate from the ongoing services currently being reimbursed.
3. Regarding the proposal on advertising, Paulette has real concerns about using bus advertising as the only type of outreach. She finds it unacceptable to use only one avenue for advertising. This is a particular concern since the bus system in the Detroit area has not been considered reliable for some time and ridership is not that high. We felt that it would be better not to put all the dollars into one type of advertising.
4. Possible suggestions for other methods of advertising/outreach: Since Michigan is such a "car state" we feel that Real Alternatives may again be relying on experience from Texas and Pennsylvania that may not prove as useful in Michigan. The MDCH media experts we use recommend exploring use of social media as a better way to reach this population. We would also suggest Real Alternatives might be wise to explore what methods of outreach their current providers have found useful to reach the clients in this and other programs and support or enhance those activities. The bus advertisement shown looks like a very good one, but we were wondering if it might not also be advantageous to have the name of the services providers also on the ad, these are well

known and highly thought of providers in the communities and people would not recognize real alternatives alone as a community provider.

Comments:

1. We did not have concerns about the plan to reach out and invite, or re-invite, new providers to participate in the program and the additional training that would be required to bring new providers and sites onboard. We were not sure where these activities were reflected in the budget; we assumed they were reflected in the increases to the VP of operations, and Service provider approval and the corresponding personnel expenditures in the services budget. Perhaps they are also reflected in the increase to the President/CEO and VP-administrations and the corresponding personnel expenditures on the administration side.
2. We certainly do not want to block these ideas for expanding the program or getting it more widely advertised. We were, however, concerned that the advancement of funds for staffing and site expansion be reflected appropriately on the budget and reporting of reimbursements be clear and transparent.

Barbara (Quess) Derman, MSW

Public Health Consultant

Women's Reproductive Health

PO Box 30195, 109 W. Michigan Ave.

Lansing, Michigan 48909

Phone: 517-335-8696 Fax: 517-335-8822

Cell: 517-449-5968 DermanB@michigan.gov

From: Broessel, Kristi (DCH)

Sent: Thursday, January 22, 2015 3:06 PM

To: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH); Fink, Brenda (DCH)

Subject: FW: Proposed Program adjustments to MI PregnancyAnd Parenting Support Program

Please let me know if we need a phone meeting to discuss our recommendation before our meeting next Thursday with Real Alternatives as I need to complete the amendment to extend the current grant agreement through 9/30/15. Thank you.

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]

Sent: Wednesday, December 31, 2014 6:09 PM

To: Broessel, Kristi (DCH)

Cc: Thomas A. Lang, Esq.

Subject: Proposed Program adjustments to MI PregnancyAnd Parenting Support Program

Kristi:

My apologies for this taking so long. We wanted the latest data through November for our estimate. The bus companies took a while to get the breakouts we wanted. We also wanted to ensure we had a good sense of what was occurring in the field. I talked to the Executive Directors of Catholic Charities of Southeast Michigan, Kalamazoo and Women's Care Center in Niles to see what else Real Alternatives could do to accelerate ramp up of client services. Finally, the flu and a stomach bug hit Real Alternatives hard – I was out for a week (Christmas week).

Attached is our proposal to adjust the Michigan Pregnancy and Parenting Support Service Program. Based on our analysis and recommendations, we believe we need the contract extended through September 30, 2015 to ensure the entire FY 13 – 14 contract amount is expended (\$700,000).

I will be available this Friday to discuss if you would like.

Happy New Year!

Kevin

Kevin I. Bagatta, Esquire
President & CEO
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Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Wednesday, February 11, 2015 1:43 PM
To: Derman, Barbara (DHH5)
Subject: Invitation to Real Alternatives Service Providers Conference and Awards Luncheon

Dear Quess:

We would be honored to have you as our guest at this year's Real Alternatives Service Providers Conference and Awards Luncheon, and to help us celebrate the **20th Anniversary of our Pennsylvania Program!**

This event will be held in the Majestic Ballroom of the Holiday Inn Harrisburg/Hershey located at 604 Station Road in Grantville, PA on **Monday, March 23, 2015, from 9:00 a.m. until 3:30 p.m.** From 12:00 p.m. until 2:00 p.m., we will break from the Conference for a hot buffet Luncheon, a keynote presentation by Pennsylvania Senate President Pro Tempore, Joe Scarnati, who is the highest-ranking legislator in our state, and an awards presentation to follow thereafter.

The Conference provides an opportunity for us to host three workshop presenters for our counselors on topics that directly affect their work with their clients. You are of course invited to all of the day's events, but you are free to attend whatever portions you may desire. We hope that you will be able to join us for what promises to be an inspiring event!

We look forward to seeing you at this special Conference and Luncheon as we celebrate the completion of another successful year of reaching out with compassion and support to women during their unplanned pregnancies. Kindly RSVP to Providencia at 717-541-7832.

Kevin

Kevin I. Bagatta, Esquire
President & CEO
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Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Friday, February 13, 2015 9:47 AM
To: Oerman, Barbara (OHHS)
Cc: Ounbar, Paulette Oobyne (OHHS); Thomas A. Lang, Esq.
Subject: Re: social media and Google buys

Thanks Quess. Please see questions in black below.

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-1112

www.RealAlternatives.org
www.LoveFacts.org
www.ConcernedParents.com



Real Alternatives was awarded the Seal of Excellence for successfully completing the Standards of Excellence certification program sponsored by the Pennsylvania Association of Nonprofit Organizations (PANO). This certification identifies Real Alternatives as an ethical and accountable organization dedicated to the highest level of excellence within the nonprofit sector.

From: "Derman, Barbara (DCH)" <DermanB@michigan.gov>
Date: Tuesday, February 3, 2015 at 6:02 PM
To: Kevin Bagatta <ra-president@comcast.net>
Cc: "Dunbar, Paulette Dobynes (DCH)" <dunbarp@michigan.gov>
Subject: social media and Google buys

Hello Kevin,

Our media person did get back to me this afternoon. She reminded me that Social media and Google buys are two separate things:

The media office definitely posts information about programs on Facebook and Twitter. They oversee an MDCH account of each and forward content. And, of course, accounts are free. Certainly your accounts or accounts of the providers could do this for free. Great, how do we go about doing so immediately? Who should we contact?

Google buys are a type of advertising that your agency could use. MDCH contracts with a local media firm, Brogan and Partners, for advertising needs and when suitable they place Google buys as a way to increase search engine use on the web and drive people to a particular website. She did not have a contact for Google buys, since the firm does the leg-work for MDCH, figuring out what media outlet is best given the goals, budget and target population. Should we call Brogan and Partners or should we use the the MDCH media office for this?

Hope that information is helpful to you.

Barbara (Quess) Derman, MSW

Public Health Consultant

Women's Reproductive Health

PO Box 30195, 109 W. Michigan Ave.

Lansing, Michigan 48909

Phone: 517-335-8696 Fax: 517-335-8822

Cell: 517-449-5968 DermanB@michigan.gov

From: Derman, Barbara (DCH)

Sent: Tuesday, February 03, 2015 2:31 PM

To: 'Kevin I. Bagatta, Esquire'

Subject: RE: Revised Budget Backup and Michigan FSR

Hello Kevin,

Just wanted to let you know that I have approved and sent your Dec. FSR forward this morning. Please let me know if you have difficulty with getting paid.

I also wanted to let you know that I requested social media advertising buy resources from our MDCH media person last Friday following our call. I have not received a reply as of yet, so sent her a reminder email this afternoon. Just wanted to let you know I hadn't forgotten about it, since I know you were eager to get this going.

Barbara (Quess) Derman, MSW

Public Health Consultant

Women's Reproductive Health

PO Box 30195, 109 W. Michigan Ave.

Lansing, Michigan 48909

Phone: 517-335-8696 Fax: 517-335-8822

Cell: 517-449-5968 DermanB@michigan.gov

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]

Sent: Friday, January 30, 2015 4:45 PM

To: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH); Broessel, Kristi (DCH)

Cc: Thomas A. Lang, Esq.

Subject: Revised Budget Backup and Michigan FSR

Hi Everyone:

Here is the Revised Budget Back-up. The FSR did not need to be changed. Quess, you will send to FSRMDCH@michigan.gov for us – right?

Kevin

Kevin I. Bagatta, Esquire

President & CEO

Real Alternatives

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Derman, Barbara (DHHS)

From: Broessel, Kristi (DCH)
Sent: Friday, February 13, 2015 10:20 AM
To: Dunbar, Paulette Dobynes (DHHS); Derman, Barbara (DHHS)
Subject: FW: Follow-up guidance please

Please let me know what you think about items #2, #3, #4.

I am going to issue the amendment extending the end date only and we will incorporate the budget once we have made a decision.

From: Kevin I. Bagatta, Esquire [mailto:ra-president@comcast.net]
Sent: Friday, February 13, 2015 9:58 AM
To: Broessel, Kristi (DCH)
Cc: Thomas A. Lang, Esq.
Subject: Follow-up guidance please

Hi Kristi:

Just following up:

1. We technically do not have an agreement right now. We assume the work we are doing will be reimbursable retroactively in this new contract amendment through September 30, 2015 – right?
2. The present service providers would be open to a two to three month advance of funds to hire new staff and new sites. Can we proceed with the advancement?
3. Quess provided information on purchasing social media and Google ads as well as assistance from the MDCH media office. Can we proceed with the proposed new advertising budget line?
4. Is the new budget in our proposal approved, or do we have to wait until the amendment is approved?

Thanks,

Kevin
Kevin I. Bagatta, Esquire
President & CEO
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Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, February 19, 2015 4:22 PM
To: Broessel, Kristi (DHHS)
Subject: RE: Real Alternatives Question

Thanks!

Barbara (Quess) Derman, MSW
Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@michigan.gov

From: Broessel, Kristi (DCH)
Sent: Thursday, February 19, 2015 4:21 PM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives Question

I have sent the amendment to extend the grant agreement through 9/30/15 to Real Alternatives but it did not include the budget changes that they requested. I was waiting to receive feedback on the media component from you and Paulette which I received earlier this week and we still need to make a final decision on the advance concept. I expect that we will issue the budget change amendment in the next two weeks.

I hope that is helpful information. Please let me know if you have any more questions.

From: Derman, Barbara (DCH)
Sent: Thursday, February 19, 2015 3:41 PM
To: Broessel, Kristi (DCH)
Subject: Real Alternatives Question

Hi Kristi,

I was asked to prepare a draft report for Paulette for the Pregnancy and Parenting Support Services Program. I realized I wasn't sure if we have completed the contract extension through April 2015? Can you catch me up to date.

Barbara (Quess) Derman, MSW
Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@michigan.gov

Derman, Barbara (DHHS)

Subject: Call re: Real Alternatives budget amendment
Location: MDCH-WSB-3rdFlr

Start: Mon 2/23/2015 9:00 AM
End: Mon 2/23/2015 10:00 AM
Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: Derman, Barbara (DCH)
Required Attendees: Broessel, Kristi (DCH); Dunbar, Paulette Dobyne (DCH)
Resources: MDCH-WSB-3rdFlr

Conference call to finalize response to Real Alternatives budget amendment request. Paulette I am attaching Kristi's email from yesterday



RE: Real
Alternatives Que...

Derman, Barbara (DHHS)

Subject: Call re: Real Alternatives budget amendment
Location: MDCH-WSB-3rdFlr

Start: Mon 2/23/2015 4:00 PM
End: Mon 2/23/2015 4:30 PM
Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: Derman, Barbara (DCH)
Required Attendees: Broessel, Kristi (DCH); Dunbar, Paulette Dobyne (DCH)
Resources: MDCH-WSB-3rdFlr

Conference call to finalize response to Real Alternatives budget amendment request. Paulette I am attaching Kristi's email from yesterday



RE: Real
Alternatives Que...

Derman, Barbara (DHHS)

From: Kevin Bagatta <kbagatta@realalternatives.local> on behalf of Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Monday, March 16, 2015 11:25 AM
To: FSRMDCH; Dunbar, Paulette Dobyne (DCH); Broessel, Kristi (DCH)
Cc: Derman, Barbara (DCH); Clifford W. McKeown, Esq.
Subject: FW: MI Accounting - January 2015
Attachments: Submitted Jan 2015.pdf; MDCH FSR Submitted Jan 2015.pdf

Sorry for delay.

Thanks,

Kevin

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
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**STANDARDS FOR
EXCELLENCE**

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Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Personnel				
Vice President	25,800.00	22,193.11	1,631.45	1,975.44
Director of Finance	4,700.00	3,549.25	491.24	659.51
Assistant Director of Finance	2,500.00	1,776.88		723.12
Accountant	3,500.00	2,489.09		1,010.91
Bookkeeper	1,400.00	410.56	126.22	863.22
Professional Development	624.00	39.93	4.00	580.07
Accrued Vacation & Sick	238.00	-		238.00
Payroll Taxes	3,200.00	1,713.55	233.78	1,252.67
Workers Compensation Insurance	285.00	120.12	11.33	153.55
Pension	1,950.00	807.92	58.67	1,083.41
Employee Group Insurance	6,000.00	5,794.28	778.65	(572.93)
Job Advertising	100.00	-		100.00
New Employee Screening	180.00	-		180.00
Total Personnel	50,477.00	38,894.69	3,335.34	8,246.97

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Personnel				
Vice President	20,700.00	17,188.19	851.70	2,660.11
Service Provider Approval	4,100.00	3,437.08		662.92
Quality Control Coordinator	3,000.00	1,486.68	171.00	1,342.32
Service Provider Monitoring	2,000.00	44.34	989.12	966.54
Toll Free Counselor	845.00	351.69	10.97	482.34
Accrued Vacation & Sick	118.00	-		118.00
Payroll Taxes	2,500.00	1,619.43	240.81	639.76
Workers Compensation Insurance	192.00	96.08	9.06	86.86
Pension	1,219.00	490.36	26.04	702.60
Employee Group Insurance	5,000.00	4,125.06	442.00	432.94
Total Personnel	39,674.00	28,838.91	2,740.70	8,094.39

Operating

Cost Category	Budgeted Dollars	Previous YTD	January 2015	Remaining Budget
Operating				
Client Education Materials	6,500.00	6,437.34		62.66
Services Advertising	13,000.00	6,383.90		6,616.10
Travel	4,400.00	1,787.75		2,612.25
Svcs Database Consulting & Dev	12,000.00	10,985.00	21.25	1,013.75
Client Services	499,776.00	96,971.85	20,244.57	382,559.58
Toll Free Referral System	1,000.00	270.41	26.89	702.70
Contract Closeout Cost	15,150.00	-		15,150.00
Total Operating	551,826.00	122,816.25	20,292.71	408,717.04

Equipment

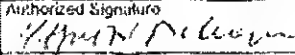
Cost Category	Budgeted Dollars	Previous YTD	January 2015	Remaining Budget
Equipment				
Pregnancy Test Kits	3,500.00	109.00		3,391.00
Total Administrative Expenses	105,000.00	62,421.82	4,018.46	38,559.72

FINANCIAL STATUS REPORT
Michigan Department of Community Health

		Contract Number 20142043		Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services		Code	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Jan-15 Thru 31-Jan-15 Final		Date Prepared 2/24/15	
City, State, ZIP Code Harrisburg PA 17112		Agreement Period 1-Oct-13 Thru 30-Sep-15		FE ID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	4,018.46	66,529.57	105,000.00	38,470.43
Services Expenses	23,033.41	174,819.07	595,000.00	420,180.93
8. TOTAL DIRECT	27,051.87	241,348.64	700,000.00	458,651.36
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	27,051.87	241,348.64	700,000.00	458,651.36
SOURCE OF FUNDS:				
11. State Agreement	27,051.87	241,348.64	700,000.00	458,651.36
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	27,051.87	241,348.64	700,000.00	458,651.36

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 2/24/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.641.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					
Message					

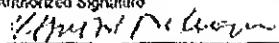
Authority: P.A. 368 of 1978 Completion: Is a condition of Reimbursement	The Department of Community Health is an equal opportunity, employer, services, and programs provider.
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FINANCIAL STATUS REPORT
Michigan Department of Community Health

Local Agency Name Real Alternatives		Contract Number 20142043		Page 1	Of 1
Street Address 7810 Allentown Blvd, Ste 304		Program MI Pregnancy & Parenting Support Services		Code	
City, State, ZIP Code Harrisburg PA 17112		Report Period 1-Jan-15 Thru 31-Jan-15 Final		Date Prepared 2/24/15	
		Agreement Period 1-Oct-13 Thru 30-Sep-15		FE ID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	4,018.46	66,629.57	105,000.00	38,470.43
Services Expenses	23,033.41	174,819.07	596,000.00	420,180.93
8. TOTAL DIRECT	27,051.87	241,348.64	700,000.00	458,651.36
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	27,051.07	241,348.64	700,000.00	458,651.36
SOURCE OF FUNDS:				
11. State Agreement	27,051.87	241,348.64	700,000.00	458,651.36
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	27,051.87	241,348.64	700,000.00	458,651.36

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 2/24/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.641.7833	

FOR STATE OFFICE USE ONLY

Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding				
Advance Issued or Applied				
Balance				
Message				
Authority: P.A. 368 of 1978 Completion: Is a condition of Reimbursement		The Department of Community Health is an equal opportunity, employer, services, and programs provider.		

DCM-033(F) (Rev 4/01) (Excel) Previous Edition Obsolete

Reviewed & Approved 2/26/2015
Bubank

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Personnel				
President & CEO	25,800.00	22,193.11	1,631.45	1,975.44
Director of Finance	4,700.00	3,549.25	491.24	659.51
Assistant Director of Finance	2,500.00	1,776.88	723.12	723.12
Accountant	3,500.00	2,489.09	1,010.91	1,010.91
Bookkeeper	1,400.00	410.56	126.22	863.22
Professional Development	624.00	39.93	4.00	580.07
Accrued Vacation & Sick	238.00	-	-	238.00
Payroll Taxes	3,200.00	1,713.55	233.78	1,252.67
Workers Compensation Insurance	285.00	120.42	11.33	153.55
Pension	1,950.00	807.52	58.67	1,083.41
Employee Group Insurance	6,000.00	5,794.38	778.65	(572.93)
Job Advertising	100.00	-	-	100.00
New Employee Screening	180.00	-	-	180.00
Total Personnel	\$9,477.00	\$8,894.69	\$3,335.34	\$2,466.97

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Personnel				
Service President	20,700.00	17,188.19	831.70	2,650.11
Quality Control Coordinator	4,100.00	3,437.08	171.00	662.92
Service Provider Monitoring	3,000.00	1,486.68	989.12	1,513.32
Toll Free Counselor	2,000.00	44.34	10.97	965.54
Accrued Vacation & Sick	845.00	351.69	10.97	482.34
Payroll Taxes	118.00	-	-	118.00
Workers Compensation Insurance	2,500.00	1,619.43	240.81	639.76
Pension	192.00	96.03	9.06	86.86
Employee Group Insurance	1,219.00	490.36	26.04	702.60
Job Advertising	5,000.00	4,125.06	442.00	432.94
Total Personnel	\$3,674.00	\$2,838.91	\$2,740.70	\$,094.89

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Operating				
Consulting	6,000.00	1,843.18	-	4,156.82
Legal	1,200.00	-	-	1,200.00
Postage/Shipping	500.00	205.97	-	294.03
Auditing	5,000.00	1,312.53	129.57	3,557.90
Telnet/Logging	3,500.00	308.82	-	3,191.18
Rent	6,000.00	3,946.02	393.34	1,660.64
Telephone Service	1,400.00	840.08	71.93	487.99
General Business Liability Insurance	500.00	180.54	19.80	299.66
Insurance-Directors & Officers	600.00	451.12	47.93	100.95
Office Expense	12,248.00	2,392.15	0.77	9,855.08
Computer Resources	17,075.00	11,899.00	-	5,176.00
Total Operating	\$4,023.00	\$23,394.41	\$63.34	\$29,665.25
Equipment				
Equipment Service Contracts	500.00	132.72	19.78	347.50
Total Administrative Expenses	\$4,053,000.00	\$23,427.13	\$83.12	\$38,539.72

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	January 2015	Remaining Budget
Operating				
Client Education Materials	6,500.00	6,437.34	-	62.66
Services Advertising	13,000.00	6,388.90	-	6,611.10
Travel	4,400.00	1,787.75	-	2,612.25
SVCS Database Consulting & Dev	12,000.00	10,965.00	21.25	1,013.75
Client Services	499,776.00	96,971.85	20,244.57	\$82,559.58
Toll Free Referral System	1,000.00	270.41	26.89	702.70
Contract Closeout Cost	15,150.00	-	-	15,150.00
Total Operating	\$51,826.00	\$112,316.25	\$20,292.71	\$408,717.04
Equipment				
Prenatal Test Kits	3,500.00	109.00	-	3,391.00
Total Services Expenses	\$159,500.00	\$112,425.25	\$20,318.41	\$420,202.43

Derman, Barbara (DHHS)

From: Derman, Barbara (OCH)
Sent: Friday, March 27, 2015 9:21 AM
To: Broessel, Kristi (OCH); Dunbar, Paulette Oobynes (DCH)
Subject: RE: Real Alternatives

Sorry was in a meeting in Mt Pleasant yesterday afternoon and didn't see this meeting request. I am available the rest of the day today.

Barbara (Quess) Derman, MSW

Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@michigan.gov

From: Broessel, Kristi (DCH)
Sent: Thursday, March 26, 2015 4:30 PM
To: Derman, Barbara (DCH); Dunbar, Paulette Dobyne (DCH)
Subject: Real Alternatives
Importance: High

Please let me know if we can have a quick phone meeting tomorrow at 8:00 or 8:30. Thank you.

Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Friday, March 27, 2015 9:29 AM
To: Broessel, Kristi (DCH)
Subject: FW: MI Expense Report and FSR for February 2015

Barbara (Quess) Derman, MSW

Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@michigan.gov

From: Derman, Barbara (DCH)
Sent: Friday, March 27, 2015 9:28 AM
To: Dunbar, Paulette Dobynes (DCH)
Subject: RE: MI Expense Report and FSR for February 2015

I did not receive this one Though I did receive the FSR for January on March 20, which I approved and had Judy convert to PDF for submission. I just sent it today.

Barbara (Quess) Derman, MSW

Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@michigan.gov

From: Dunbar, Paulette Dobynes (DCH)
Sent: Thursday, March 26, 2015 2:39 PM
To: Derman, Barbara (DCH)
Subject: Fwd: MI Expense Report and FSR for February 2015

FYI - please acknowledge receipt. Is this what we needed?

Sent from my iPad

Begin forwarded message:

From: Cliff <ra-finance@comcast.net>
Date: March 26, 2015 at 11:57:50 AM CDT
To: <DunbarP@michigan.gov>
Subject: FW: MI Expense Report and FSR for February 2015

Ms. Dunbar,
Attached is Real Alternatives' FSR for our February expenses.
Cliff McKeown

From: Cliff <ra-finance@comcast.net>
Date: Thursday, March 26, 2015 12:17 PM
To: <FSRMDCH@michigan.gov>
Cc: <DermanB@michigan.gov>, Kevin Bagatta <ra-president@comcast.net>, Tom Lang <ra-operations@comcast.net>
Subject: FW: MI Expense Report and FSR for February 2015

From: Kevin Bagatta <kbagatta@realalternatives.local>
Date: Wednesday, March 25, 2015 3:12 PM
To: Cliff <cmckeown@realalternatives.local>
Cc: "Thomas A. Lang" <tlang@realalternatives.local>
Subject: FW: MI Expense Report and FSR for February 2015

Approved, please send.

Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Friday, March 27, 2015 9:38 AM
To: Broessel, Kristi (DCH)
Subject: RE: Real Alternatives

Kristi,

Paulette is out of town until Monday, not sure she saw this either. Are you available on Monday for a call?

Barbara (Quess) Derman, MSW

Public Health Consultant

Women's Reproductive Health

PO Box 30195, 109 W. Michigan Ave.

Lansing, Michigan 48909

Phone: 517-335-8696 Fax: 517-335-8822

Cell: 517-449-5968 DermanB@michigan.gov

From: Broessel, Kristi (DCH)
Sent: Thursday, March 26, 2015 4:30 PM
To: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH)
Subject: Real Alternatives
Importance: High

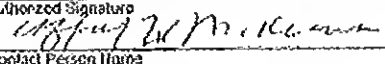
Please let me know if we can have a quick phone meeting tomorrow at 8:00 or 8:30. Thank you.

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Local Agency Name Real Alternatives Street Address 7810 Allentown Blvd, Ste 304 City, State, ZIP Code Harrisburg PA 17112		Contract Number 20142043 Program MI Pregnancy & Parenting Support Services Report Period 1-Feb-15 Thru 28-Feb-15 Fiscal 3/25/15 Agreement Period 1-Oct-13 Thru 30-Sep-15		Page 1 of 1 Code Date Prepared 3/25/15 FE ID Number 23-2868660	
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Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	1,959.96	68,400.24	105,000.00	36,599.76
Services Expenses	21,178.80	195,965.47	595,000.00	399,034.53
8. TOTAL DIRECT	23,138.76	264,365.71	700,000.00	435,634.29
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	23,138.76	264,365.71	700,000.00	435,634.29
SOURCE OF FUNDS:				
11. State Agreement	23,138.70	264,365.71	700,000.00	435,634.29
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	23,138.76	264,365.71	700,000.00	435,634.29

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 3/26/15	Title Vice President - Administration Telephone Number 717.641.7833
Contact Person Name Clifford W. McKeown		

FOR STATE OFFICE USE ONLY

Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding				
Advance Issued or Applied				
Balance				

Message:

Authority: PA 368 of 1978 Completion: is a condition of Reimbursement	The Department of Community Health is an equal opportunity, employer, services, and programs provider.
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DCH-0324(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

Reviewed & approved
3/27/2015
Barbara K...

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2014

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	February 2015	Remaining Budget
President & CEO	25,800.00	23,824.56	675.70	1,459.74
Director of Finance	4,700.00	4,040.59	691.25	159.22
Assistant Director of Finance	2,500.00	1,776.88	723.12	723.12
Accountant	3,500.00	2,489.09	1,010.91	1,010.91
Bookkeeper	1,400.00	556.78	843.22	556.78
Professional Development	624.00	43.93	580.07	580.07
Accrued Vacation & Sick	238.00	1,947.39	83.01	238.00
Payroll Taxes	3,200.00	131.45	7.01	1,368.76
Workers Compensation Insurance	283.00	946.59	17.45	1,465.54
Health Insurance	2,900.00	6,572.93	363.05	1,055.96
Employee Group Insurance	6,000.00	1,025.58	100.00	1,025.58
Job Advertising	100.00	150.00	180.00	180.00
New Employee Screenings	150.00	42,280.03	1,492.44	6,754.53
Total Personnel	50,477.00	42,280.03	1,492.44	6,754.53
Operating				
Consulting	6,000.00	1,848.18	4,151.82	4,151.82
Legal	1,200.00	205.97	12.68	1,200.00
Postage/Shipping	500.00	1,452.10	89.22	25.35
Auditing	3,500.00	308.82	3,191.18	3,467.68
Travel/Traveling	6,000.00	4,330.36	242.25	3,151.18
Telephone Service	1,400.00	911.01	74.58	1,412.38
General Business Liability Insurance	500.00	200.34	12.26	412.41
Insurance Directors & Officers	600.00	499.05	23.67	287.40
Office Expense	12,248.00	2,392.02	2.50	73.28
Computer Peripherals	17,075.00	11,870.00	9,892.58	9,892.58
Total Operating	54,023.00	24,057.75	402.17	29,563.08
Total Administrative Expenses	105,000.00	66,440.78	1,939.96	36,599.76

Cost Category	Budgeted Dollars Revised 12/30/14	Previous YTD	February 2015	Remaining Budget
Vice President	10,700.00	16,039.89	1,172.33	1,487.78
Service Provider Approval	4,100.00	2,437.08	79.16	633.65
Quality Control Coordinator	3,000.00	1,657.65	328.50	1,013.82
Service Provider Monitoring	2,000.00	1,033.45	27.21	939.33
1st Free Consultant	\$35.00	352.65	28.00	464.34
Accrued Vacation & Sick	118.00	1,860.24	149.35	118.00
Payroll Taxes	2,500.00	105.14	5.61	490.43
Workers Compensation Insurance	192.00	516.49	36.15	81.25
Health Insurance	1,279.00	4,567.06	20.41	565.41
Employee Group Insurance	5,000.00	1,467.06	234.53	234.53
Total Personnel	39,674.00	37,579.65	1,966.86	6,127.53
Operating				
Client Education Materials	6,500.00	6,437.34	62.66	62.66
Service Advertising	13,000.00	6,583.90	6,618.10	6,618.10
Travel	4,400.00	1,787.75	1,622.25	1,622.25
Stress Database Consulting & Dev	12,000.00	10,985.25	652.75	355.00
Client Services	489,776.00	117,203.52	18,503.84	361,068.64
Toll Free Referral System	1,000.00	357.30	16.65	856.05
Contract Ongoing Cost	15,150.00	15,150.00	15,150.00	15,150.00
Total Operating	512,826.00	143,098.06	19,278.24	389,549.70
Total Services Expenses	595,000.00	174,776.67	21,178.20	389,094.53

Derman, Barbara (DHHS)

Subject: Call RE: Real Alternatives
Location: MDCH-WSB-210

Start: Tue 3/31/2015 3:00 PM
End: Tue 3/31/2015 4:00 PM
Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: Derman, Barbara (DCH)
Required Attendees: Dunbar, Paulette Dobynes (DCH); Broessel, Kristi (DCH)
Resources: MDCH-WSB-210

It looks like we are all free from 3-4 on Tuesday 3/31 for a call. I reserved the WSB 210 conf. room for Paulette and myself.

Call in Number: 877-336-1828
Access Code: 7718428

I'll be happy to host the call

Derman, Barbara (DHHS)

From: Broessel, Kristi (DCH)
Sent: Friday, March 27, 2015 12:34 PM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives

Great, Thank you!!!

From: Derman, Barbara (DCH)
Sent: Friday, March 27, 2015 11:11 AM
To: Broessel, Kristi (DCH); Dunbar, Paulette Dobynes (DCH)
Subject: RE: Real Alternatives
Importance: High

It looks like we are all available from 3-4 on Tuesday, so I sent a Conf. Call meeting. I reserved Conf. Room 210 for Paulette and myself. I'll be happy to host the call. The call in info is below.
Just let me know if this doesn't work.

Call in Number: 877-336-1828
Access Code: 7718428

Barbara (Quess) Derman, MSW
Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822
Cell: 517-449-5968 DermanB@mlchigan.gov

From: Broessel, Kristi (DCH)
Sent: Friday, March 27, 2015 10:09 AM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives

Perhaps we can schedule a call for Tuesday as I may be out on Monday.

From: Derman, Barbara (DCH)
Sent: Friday, March 27, 2015 9:38 AM
To: Broessel, Kristi (DCH)
Subject: RE: Real Alternatives

Kristi,
Paulette is out of town until Monday, not sure she saw this either. Are you available on Monday for a call?

Barbara (Quess) Derman, MSW
Public Health Consultant
Women's Reproductive Health
PO Box 30195, 109 W. Michigan Ave.
Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822

Derman, Barbara (DHHS)

From: Cliff <cmckeown@realalternatives.local> on behalf of Cliff <ra-finance@comcast.net>
Sent: Wednesday, May 27, 2015 6:46 PM
To: FSRMDCH
Cc: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH); Kevin Bagatta
Subject: MI FSR & Expenses April 2015
Attachments: MI FSR & Expenses April 2015.pdf

Please see attached Michigan FSR for April 2015.

Best Regards,
Cliff McKeown

7810 Allentown Blvd
Suite 304
Harrisburg, PA 17112



1-888-LIFE AID

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Contract Number 20142043		Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Apr-15 Thru 30-Apr-15 <input type="checkbox"/> Final	
City, State, ZIP Code Harrisburg PA 17112		Date Prepared 5/27/15	
		Agreement Period 1-Oct-13 Thru 30-Sep-15	
		FIC ID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	3,100.14	73,877.87	105,000.00	31,122.13
Services Expenses	27,213.72	248,051.55	595,000.00	345,948.45
8. TOTAL DIRECT	30,313.86	321,929.42	700,000.00	378,070.58
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	30,313.80	321,929.42	700,000.00	378,070.58
SOURCE OF FUNDS:				
11. State Agreement	30,313.86	321,929.42	700,000.00	378,070.58
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	30,313.86	321,929.42	700,000.00	378,070.58

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature <i>Clifford W. McKeown</i>	Date 5/27/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Message:

Authority: P.A. 368 of 1978	The Department of Community Health is an equal opportunity,
Completion: Is a condition of Reimbursement	employer, services, and programs provider.

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2014

Cost Category	Budgeted Dollars	Previous	April	YTD	Remaining
Personnel	Revised 4/3/15	YTD	2015	FY 13-14	Budget
Vice President	21,700.00	20,469.96	1,603.79	22,073.75	(373.75)
Service Provider Approval	5,100.00	3,597.18	320.44	3,917.62	1,182.38
Quality Control Coordinator	3,000.00	2,229.35	211.50	2,440.85	559.15
Service Provider Monitoring	3,000.00	1,060.67	128.71	1,189.38	1,810.62
Toll Free Counselor	845.00	394.11	79.44	473.55	371.45
Accrued Vacation & Sick	118.00	-	-	-	118.00
Payroll Taxes	2,500.00	2,144.60	179.10	2,323.70	176.30
Workers Compensation Insurance	192.00	114.64	7.75	122.39	69.61
Pension	1,219.00	591.38	54.04	645.42	573.58
Employee Group Insurance	6,650.00	4,932.12	365.28	5,297.40	1,352.60
		-	-	-	-
		-	-	-	-
Total Personnel	44,324.00	35,534.01	2,950.05	38,484.06	5,839.94

Operating	Budgeted Dollars				
Client Education Materials	6,500.00	6,437.34		6,437.34	62.66
Services Advertising	71,000.00	6,383.90		6,383.90	64,616.10
Travel	4,900.00	1,787.75	5.61	1,793.36	3,106.64
Srvcs Database Consulting & Dev	12,000.00	11,878.75		11,878.75	121.25
Client Services	441,776.00	158,337.76	24,202.36	182,540.12	259,235.88
Toll Free Referral System	1,000.00	325.72	23.00	348.72	651.28
Contract Closeout Cost	10,000.00	-		-	10,000.00
		-		-	-
		-		-	-
		-		-	-
Total Operating	547,176.00	185,151.22	24,230.97	209,382.19	337,793.81

Equipment	Budgeted Dollars				
Pregnancy Test Kits	3,500.00	152.60	32.70	185.30	3,314.70
Total Services Expenses	595,000.00	220,837.83	27,213.72	248,051.55	346,948.45



Real AlternativesSM

Empowering Women for LifeSM

FREE PREGNANCY SUPPORT SERVICES

Quarterly Status Report January 1, 2015 to March 31, 2015

**Michigan Pregnancy and Parenting Support
Services Program**

Quarterly Report Outline

I. Quarterly Administrative Report

- A. Significant Project Status for Quarter
- B. Service Provider Site Initial Site Visits
- C. Total Grant Funds Expended Administrative Activities

II. Quarterly Statistical Report Total Services

- A. Clients By Age
 - 1. Client by Age, Total
 - 2. Client by Age, Client Type
 - 2. Clients by Age, Race and Client Type
 - 3. Clients by Age, Ethnicity
- B. Visits By Age
 - 1. Visits by Age, Total
 - 2. Visits by Age, Client Type
- C. Type of Counseling / Referral Provided by Age
- D. Classes / Assistance Provided by Age
- E. Hours of Counseling/ Provided by Service Provider
- F. Number of Calls Received on Hot Line
- G. Number of Referrals on Hot Line by Service Provider

III. Miscellaneous Items

- A. Grant Goals and Objective Status
- B. Service Provider Reimbursement per Month
- C. Client Outcomes

I. Quarterly Administrative Report

A. Significant Project Status

Significant Project Status

January 1, 2015 through March 31, 2015

Program Rollout

-Since the inception of the program, together we have provided pregnancy and parenting support to a Total of 1,079 clients, totaling 2,715 visits to Service Providers!

-Of the total 1,079 clients: 683 Pregnant clients visited, 274 Parent of child visited, 122 Non-Pregnant clients visited,

New Approved Service Providers

One potential service provider is in the final stages of the approval process.

Educational Material Purchase

No new purchases were made during this quarter.

Advertising Campaign

There were no new advertising campaigns during this quarter

1-888-LIFE-AID Toll-Free Hotline

There were no hotline calls received this quarter.

Initial Site Visits

None this quarter.

Site Monitoring Reviews

None this quarter.

B. Service Provider Initial Site Visits

There were none to report this Quarter.

**C. Total DPW Grant
Funds Expended
Administrative Activities**

Real Alternatives
The Michigan Pregnancy and Parenting Support Services Program Expended on
Grantee's Administrative Activities
October, 2013 - September, 2015

October-13	2,332.90
November-13	2,620.54
December-13	1,593.45
January-14	7,614.94
February-14	7,046.83
March-14	8,133.59
April-14	2,766.42
May-14	4,461.37
June-14	10,679.39
July-14	2,108.98
August-14	2,648.37
September-14	2,678.30
October-14	1,919.84
November-14	2,553.39
December-14	3,263.51
January-15	4,018.46
February-15	1,959.96
March-15	2,377.49
April-15	
May-15	
June-15	
July-15	
August-15	
September-15	
	<u>\$ 70,777.73</u>

II. Quarterly Statistical Report Total (ALL) Services

A. Client by Age

- **Total**
- **Client Type**
- **Race and Client Type**
- **Ethnicity**

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 TOTAL

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	2	0	0	0	0	0	0	3
Berrien	2	48	74	33	11	2	3	2	175
Cass	0	15	12	9	4	0	0	0	40
Ingham	0	0	1	0	0	0	0	0	1
Kalamazoo	3	33	46	26	10	5	1	0	124
Kent	0	2	1	0	1	0	0	0	4
Lapeer	0	4	1	2	0	0	0	0	7
Macomb	0	3	20	29	10	8	1	0	71
Muskegon	0	3	1	2	2	2	0	0	10
Newaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	5	6	5	1	0	0	17
Oceana	0	0	2	0	0	0	0	0	2
Saint clair	0	0	0	1	0	0	0	0	1
Saint joseph	0	0	1	0	0	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	2	2	3	1	1	0	0	9
GrandTotals:	6	112	167	112	44	19	5	2	467

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	2	0	0	0	0	0	0	3
Berrien	2	31	57	28	8	1	3	0	130
Cass	0	12	11	9	4	0	0	0	36
Ingham	0	0	1	0	0	0	0	0	1
Kalamazoo	2	21	24	6	5	2	1	0	61
Kent	0	2	1	0	1	0	0	0	4
Lapeer	0	2	1	1	0	0	0	0	4
Macomb	0	2	6	8	5	3	0	0	24
Muskegon	0	3	1	1	2	2	0	0	9
Newaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	3	1	1	0	0	0	5
Oceana	0	0	2	0	0	0	0	0	2
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	1	1	0	0	0	2
GrandTotals:	5	75	108	56	27	8	4	0	283

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	3	6	1	0	1	0	0	11
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	1	12	20	19	5	3	0	0	60
Lapeer	0	2	0	1	0	0	0	0	3
Macomb	0	1	14	21	5	5	1	0	47
Oakland	0	0	2	5	4	1	0	0	12
Saint clair	0	0	0	1	0	0	0	0	1
Wayne	0	2	2	2	0	1	0	0	7
GrandTotals:	1	21	44	50	14	11	1	0	142

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Non-Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	14	11	4	3	0	0	2	34
Cass	0	2	1	0	0	0	0	0	3
Kalamazoo	0	0	2	1	0	0	0	0	3
Muskegon	0	0	0	1	0	0	0	0	1
Saint Joseph	0	0	1	0	0	0	0	0	1
GrandTotals:	0	16	15	6	3	0	0	2	42

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	2	0	0	0	0	0	0	3
Berrien	0	24	46	19	5	0	3	0	97
Cass	0	10	8	9	4	0	0	0	31
Ingham	0	0	1	0	0	0	0	0	1
Kalamazoo	1	7	5	5	1	0	0	0	19
Kent	0	1	1	0	1	0	0	0	3
Lapeer	0	2	1	1	0	0	0	0	4
Macomb	0	1	3	6	1	3	0	0	16
Muskegon	0	3	0	0	1	2	0	0	6
Newaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	0	0	1	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	1	1	0	0	0	2
GrandTotals:	2	50	66	44	15	5	3	0	185

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	4	1	0	0	0	0	6
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	0	3	9	5	2	1	0	0	20
Lapeer	0	2	0	1	0	0	0	0	3
Macomb	0	1	11	17	3	6	1	0	38
Oakland	0	0	1	2	2	1	0	0	6
Saint clair	0	0	0	1	0	0	0	0	1
Wayne	0	1	1	0	0	0	0	0	2
GrandTotals:	0	9	26	27	7	7	1	0	77

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Non-Pregnant Race: White

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	14	9	4	2	0	0	1	30
Cass	0	2	0	0	0	0	0	0	2
Kalamazoo	0	0	1	1	0	0	0	0	2
Muskegon	0	0	0	1	0	0	0	0	1
Saint joseph	0	0	1	0	0	0	0	0	1
GrandTotals:	0	16	11	6	2	0	0	1	36

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	3	6	6	1	1	0	0	18
Cass	0	0	1	0	0	0	0	0	1
Kalamazoo	0	11	17	1	2	2	1	0	34
Macomb	0	1	1	0	2	0	0	0	4
Muskegon	0	0	1	1	1	0	0	0	3
Oceana	0	0	2	0	0	0	0	0	2
GrandTotals:	1	15	28	8	6	3	1	0	62

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	0	1	0	0	2
Kalamazoo	1	8	8	10	2	2	0	0	31
Macomb	0	0	2	3	0	0	0	0	5
Wayne	0	1	1	1	0	1	0	0	4
GrandTotals:	1	9	12	14	2	4	0	0	42

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Non-Pregnant Race: African American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	1	0	0	0	2
GrandTotals:	0	0	1	0	1	0	0	0	2

Michigan Pregnancy and Parenting Support Services

1/1/2015 - 3/31/2015 Pregnant Race: Asian

County	<15	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Cass	0	0	1	0	0	0	0	0	1
Kalamazoo	0	0	0	0	1	0	0	0	1
GrandTotals:	0	0	1	0	1	0	0	0	2

1/1/2015 - 3/31/2015 Parent Race: Asian

None to report this quarter.

1/1/2015 - 3/31/2015 Non-Pregnant Race: Asian

[illegible]

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	0	0	1	0	0	0	2
Cass	0	1	1	0	0	0	0	0	2
Kalamazoo	0	1	2	0	0	0	0	0	3
Kent	0	1	0	0	0	0	0	0	1
Macomb	0	0	1	0	0	0	0	0	1
GrandTotals:	0	4	4	0	1	0	0	0	9

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	1	2	3	1	0	0	0	7
Oakland	0	0	0	0	1	0	0	0	1
GrandTotals:	0	1	2	3	2	0	0	0	8

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Non-Pregnant Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	0	0	0	0	1
Kalamazoo	0	0	1	0	0	0	0	0	1
GrandTotals:	0	0	2	0	0	0	0	0	2

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Race: Native American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	0	1	1	0	0	0	3
Kalamazoo	0	2	0	0	1	0	0	0	3
Oakland	0	0	1	1	0	0	0	0	2
GrandTotals:	0	3	1	2	2	0	0	0	8

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Race: Native American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Oakland	0	0	0	0	1	0	0	0	1
GrandTotals:	0	0	0	0	1	0	0	0	1

Clients By Age

1/1/2015 - 3/31/2015 Non-Pregnant Race: Native American

None to report this quarter.

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Race: Unknown

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Berrien	1	2	5	2	0	0	0	0	10
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	1	0	0	0	0	0	0	0	1
Macomb	0	0	1	0	2	0	0	0	3
Oakland	0	0	2	0	0	0	0	0	2
GrandTotals:	2	3	8	2	2	0	0	0	17

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Race: Unknown

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Berrien	0	2	1	0	0	0	0	0	3
Kalamazoo	0	0	1	1	0	0	0	0	2
Macomb	0	0	1	1	2	0	0	0	4
Oakland	0	0	1	3	0	0	0	0	4
Wayne	0	0	0	1	0	0	0	0	1
GrandTotals:	0	2	4	6	2	0	0	0	14

Clients By Age

All Sites

1/1/2015 - 3/31/2016 Non-Pregnant Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Cass	0	0	1	0	0	0	0	0	1
GrandTotals:	0	0	1	0	0	0	0	0	1

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

**Clients By Age
All Sites**

1/1/2015 - 3/31/2015 Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	0	1	0	0	0	0	0	0	1
Berrien	0	2	4	4	0	0	1	0	11
Cass	0	0	1	1	0	0	0	0	2
Kalamazoo	0	2	1	2	1	0	0	0	6
Kent	0	0	0	0	1	0	0	0	1
Lapeer	0	1	0	0	0	0	0	0	1
Macomb	0	0	0	1	1	0	0	0	2
Muskegon	0	2	0	0	0	0	0	0	2
GrandTotals:	0	8	6	8	3	0	1	0	26

**Clients By Age
All Sites**

1/1/2015 - 3/31/2015 Parent Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	2	0	0	0	0	0	2
Kalamazoo	0	1	2	2	2	1	0	0	8
Lapeer	0	1	0	0	0	0	0	0	1
Macomb	0	0	2	0	0	0	0	0	2
GrandTotals:	0	2	6	2	2	1	0	0	13

**Clients By Age
All Sites**

1/1/2015 - 3/31/2015 Non-Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	0	0	0	1	2
Kalamazoo	0	0	0	1	0	0	0	0	1
GrandTotals:	0	0	1	1	0	0	0	1	3

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	1	0	0	0	0	0	0	2
Berrien	2	29	53	24	8	1	2	0	119
Cass	0	12	10	8	4	0	0	0	34
Ingham	0	0	1	0	0	0	0	0	1
Kalamazoo	2	19	23	4	4	2	1	0	55
Kent	0	2	1	0	0	0	0	0	3
Lapeer	0	1	1	1	0	0	0	0	3
Macomb	0	2	6	7	4	3	0	0	22
Muskegon	0	1	1	1	2	2	0	0	7
Newaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	3	1	1	0	0	0	5
Oceana	0	0	2	0	0	0	0	0	2
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	1	1	0	0	0	2
GrandTotals:	5	67	102	48	24	8	3	0	267

Clients By Age

All Sites

1/1/2015 - 3/31/2015 Parent Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	3	4	1	0	1	0	0	9
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	1	11	18	17	3	2	0	0	52
Lapeer	0	1	0	1	0	0	0	0	2
Macomb	0	1	12	21	5	5	1	0	45
Oakland	0	0	2	5	4	1	0	0	12
Saint clair	0	0	0	1	0	0	0	0	1
Wayne	0	2	2	2	0	1	0	0	7
GrandTotals:	1	19	38	48	12	10	1	0	129

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age
All Sites

1/1/2015 - 3/31/2015 Non-Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	14	10	4	3	0	0	1	32
Cass	0	2	1	0	0	0	0	0	3
Kalamazoo	0	0	2	0	0	0	0	0	2
Muskegon	0	0	0	1	0	0	0	0	1
Saint joseph	0	0	1	0	0	0	0	0	1
GrandTotals:	0	16	14	5	3	0	0	1	39

B. Visits by Age

- **Total**
- **Client Type**

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

1/1/2015 - 3/31/2015 TOTAL

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	3	2	0	0	0	0	0	0	5
Berrien	19	79	100	94	17	2	4	2	317
Cass	0	19	19	13	4	0	0	0	55
Ingham	0	0	2	0	0	0	0	0	2
Kalamazoo	6	84	95	56	16	5	6	0	268
Kent	0	8	1	0	3	0	0	0	12
Lapeer	0	4	1	2	0	0	0	0	7
Macomb	0	6	34	68	22	16	2	0	148
Muskegon	0	3	5	2	2	2	0	0	14
Newaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	16	13	11	1	0	0	41
Oceana	0	0	7	0	0	0	0	0	7
Saint clair	0	0	0	1	0	0	0	0	1
Saint Joseph	0	0	1	0	0	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	2	3	7	1	4	0	0	17
GrandTotals:	28	207	285	257	76	30	12	2	897

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Visits By Age

All Sites

1/1/2015 - 3/31/2015 Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	3	2	0	0	0	0	0	0	5
Berrien	19	58	76	88	14	1	4	0	260
Cass	0	16	18	13	4	0	0	0	51
Ingham	0	0	2	0	0	0	0	0	2
Kalamazoo	4	57	61	28	6	2	6	0	164
Kent	0	8	1	0	3	0	0	0	12
Lapeer	0	2	1	1	0	0	0	0	4
Macomb	0	3	11	24	11	4	0	0	53
Muskegon	0	3	5	1	2	2	0	0	13
Nwaygo	0	0	0	1	0	0	0	0	1
Oakland	0	0	10	5	1	0	0	0	16
Oceana	0	0	7	0	0	0	0	0	7
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	4	1	0	0	0	5
GrandTotals:	26	149	193	165	42	9	10	0	594

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Visits By Age

All Sites

1/1/2015 - 3/31/2015 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	4	11	2	0	1	0	0	18
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	2	27	31	27	10	3	0	0	100
Lapeer	0	2	0	1	0	0	0	0	3
Macomb	0	3	23	44	11	12	2	0	95
Oakland	0	0	6	8	10	1	0	0	25
Saint clair	0	0	0	1	0	0	0	0	1
Wayne	0	2	3	3	0	4	0	0	12
GrandTotals:	2	39	74	86	31	21	2	0	255

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

1/1/2015 - 3/31/2015 Non-Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	17	13	4	3	0	0	2	39
Cass	0	2	1	0	0	0	0	0	3
Kalamazoo	0	0	3	1	0	0	0	0	4
Muskegon	0	0	0	1	0	0	0	0	1
Saint Joseph	0	0	1	0	0	0	0	0	1
GrandTotals:	0	19	18	6	3	0	0	2	48

**C. Type of Counseling/
Referral Provided by Age**

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Page 1 of 2

Counseling/Referral Client Summary

All Sites

1/1/2015 - 3/31/2015

Counseling/Referral	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Abortion Risks & Info:	1	24	27	17	8	1	3	0	81	17.34%
Abstinence/Chastity:	2	17	13	7	2	0	0	0	41	8.78%
Abuse (Emotional):	0	5	4	2	3	0	0	0	14	3.00%
Abuse (Physical):	0	2	6	2	3	0	0	0	13	2.78%
Abuse (Sexual):	0	2	2	3	1	0	0	0	8	1.71%
Adoption Education:	1	25	28	10	3	1	2	0	70	14.99%
Anger Management:	0	3	5	2	1	1	0	0	12	2.57%
Breastfeeding:	1	23	39	19	5	0	1	0	88	18.84%
Child Care:	1	19	45	39	13	8	2	0	127	27.19%
Childbirth Issues:	1	17	32	18	6	1	2	1	78	16.70%
Decision Making:	3	27	43	30	10	8	1	1	123	26.34%
Depression:	2	39	48	26	9	2	3	1	130	27.84%
Drug/Alcohol:	3	43	65	35	10	1	3	1	161	34.48%
Education:	3	61	102	59	24	10	4	1	264	56.53%
Family Spt: -Birth Father	0	1	1	1	1	0	0	0	4	0.86%
Family Spt: -Boyfriend	0	2	5	0	2	0	0	0	9	1.93%
Family Spt: -Father	0	1	0	1	1	0	0	0	3	0.64%
Family Spt: -Foster Parent	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Grandparent	0	0	2	0	0	0	0	0	2	0.43%
Family Spt: -Husband	0	3	21	33	10	8	1	0	76	16.27%
Family Spt: -Lgl Guardian	0	0	1	0	0	0	0	0	1	0.21%
Family Spt: -Mother	1	5	2	6	1	0	0	0	15	3.21%
Family Spt: -Sibling	0	3	2	5	0	1	0	0	11	2.36%
Fetal Development:	2	40	63	31	11	1	3	1	152	32.55%
Financial/Job:	3	64	122	82	32	9	3	2	317	67.88%
Grief -Adoption:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Infant Death:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Miscarriage:	0	0	0	0	0	0	0	0	0	0.00%
Housing:	2	69	101	58	21	7	4	1	263	56.32%
Initial Intake:	3	52	83	35	15	4	2	2	196	41.97%
Legal:	0	5	20	15	6	3	0	0	49	10.49%
Life Skills:	2	15	27	26	7	3	0	0	80	17.13%
Medical/Health:	2	42	53	40	17	2	1	2	159	34.05%
Mental Health:	1	19	33	16	5	1	1	1	77	16.49%

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Page 2 of 2

Counseling/Referral Client Summary

All Sites

1/1/2015 - 3/31/2015

Counseling/Referral	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Nutrition:	2	21	44	34	12	3	2	1	119	25.48%
Other:	2	17	27	32	8	5	2	0	93	19.91%
Pantry Needs:	1	6	23	9	5	1	0	0	45	9.64%
Parenting Skills:	1	31	83	48	21	6	1	0	191	40.90%
Post Delivery Stress:	0	8	12	8	3	1	0	1	33	7.07%
Pregnancy Counseling & Info:	3	54	78	46	18	4	3	1	207	44.33%
Relationship:	3	63	102	59	22	5	3	2	259	55.46%
STD Risks & Information:	3	46	79	50	17	5	4	1	205	43.90%
Stress Management:	1	38	65	37	15	2	1	1	160	34.26%

**D. Classes/ Assistance
Provided by Age**

Real Alternatives
Michigan Pregnancy and Parenting Support Services
Classes Assistance Client Summary
All Sites
1/1/2015 - 3/31/2015

Class/Assistance	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Chastity Class:	0	1	1	2	1	0	0	0	5	1.07%
Childbirth Class:	0	0	0	0	0	0	0	0	0	0.00%
Parenting Class:	2	13	11	12	1	0	1	0	40	8.57%
Pregnancy Class:	1	6	1	9	0	0	0	0	17	3.64%
Family Support Class:	1	4	0	0	0	0	0	0	5	1.07%
In-House Clothing:	3	49	99	82	28	14	4	0	279	59.74%
In-House Food:	2	33	61	37	10	2	3	0	148	31.69%
In-House Furniture:	1	13	9	12	1	0	0	0	36	7.71%
Pregnancy Test Kit:	0	0	2	1	0	0	0	0	3	0.64%

**E. Hours of Counseling and
Education Provided by
Service Provider**

Real Alternatives
Michigan Pregnancy and Parenting Support Services
Provider Summary Report
1/1/2015 - 3/31/2015

	Counsel Time	Referral Time	Chastity Class	Childbirth Class	Parent Class	Prog Class	Family Class	Clothing Pantry	Food Pantry	Furn Pantry	Prog Kit	Total
01 Women's Care Center	11,335 \$12,355.15 Total Time:	0 \$0.00 \$12,355.15	3 \$65.40	0 \$0.00	73 \$1,591.40	50 \$1,090.00 Total Class:	0 \$0.00 \$2,746.80	0 \$1,711.30 Total Pantry:	157 \$1,526.00	48 \$523.20 \$3,760.50	0 \$0.00	\$18,862.45
02 Catholic Charities/Kalamazoo	14,205 \$15,483.45 Total Time:	386 \$420.74 \$15,904.19	4 \$87.20	0 \$0.00	45 \$981.00	1 \$21.80 Total Class:	15 \$327.00 \$1,417.00	30 \$327.00 Total Pantry:	2 \$21.80	8 \$87.20 \$436.00	3 \$32.70	\$17,789.89
03 Catholic Charities/Southeast MI	13,309 \$14,506.81 Total Time:	0 \$0.00 \$14,506.81	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00 Total Class:	0 \$0.00 \$0.00	204 \$2,223.60 Total Pantry:	18 \$196.20	3 \$32.70 \$2,452.50	0 \$0.00	\$16,959.31
04 Catholic Charities West Michigan	2,534 \$2,762.06 Total Time:	35 \$38.15 \$2,800.21	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00 Total Class:	0 \$0.00 \$0.00	9 \$98.10 Total Pantry:	1 \$10.90	0 \$0.00 \$109.00	1 \$10.90	\$2,920.11
Grand Totals	41,383 \$45,107.47	421 \$458.89	7 \$152.60	0 \$0.00	118 \$2,572.40	51 \$1,111.80	15 \$327.00	400 \$4,360.00	161 \$1,754.90	59 \$643.10	4 \$43.60	\$56,531.76
	Grand Total Time:	\$45,666.36		Grand Total Class:	\$4,164		Grand Total Pantry:	\$6,758	\$44			

F. Number of Calls Received on Hotline

There are no calls to report this quarter.

G. Number of Referrals on Hotline by Service Provider

There are no calls to report this quarter.

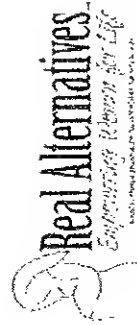
III. Miscellaneous Items

A. DPW Grant Goals and Objective Status

MI PRENANCY & PARENTING SUPPORT SERVICES PROGRAM GRANT GOALS AND OBJECTIVES STATUS

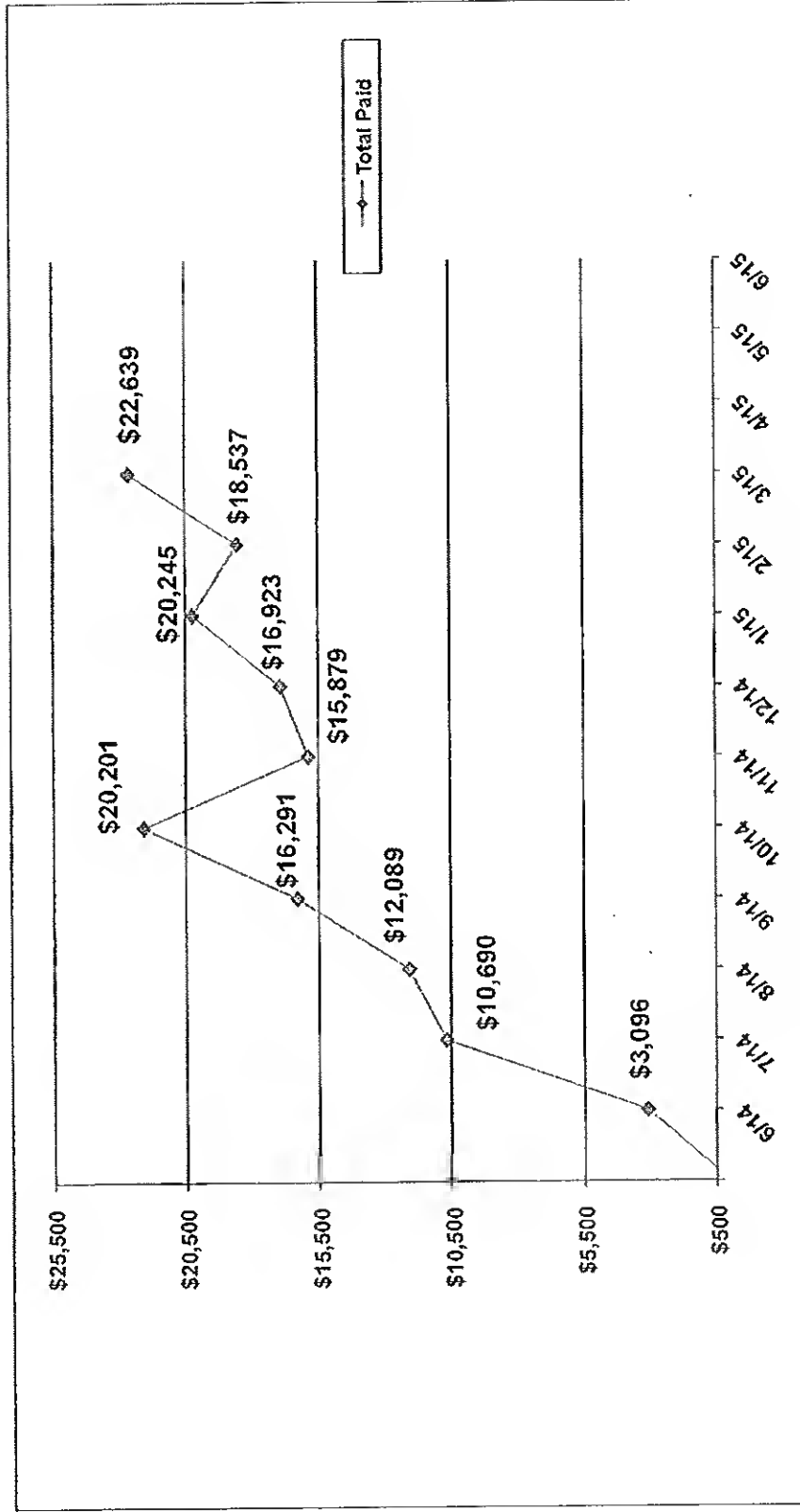
GOALS	OBJECTIVE	METHOD	MEASURE	TIME	STATUS
1 To promote childbirth as a viable and positive alternative to abortion and empower women throughout the Southern Region of Michigan facing unexpected pregnancies to choose childbirth rather than abortion.	To identify and provide grants to social service agencies, pregnancy centers, adoption agencies and maternity homes statewide that offer core services.	-Contact pregnancy centers, adoption agencies and maternity homes, notifying them of the Department of Community Health grant requirements, and inviting participation. -Contract advertising and information outreach. -Start Toll-Free Referral System offering services.	-Numbers of Service Providers participating in the program. -Number of clients served. -Number of clients counseled who indicate they have decided to choose childbirth. -Number of women served per year as a consequence of an advertising campaign. -Number of callers counseled and referrals made to service providers.	-To have participating Provider Sites by the end of the fiscal year. - To have served 2000 clients -Advertise the length of the contract. - To provide 7.5 hr/day, 5 day/week coverage in Fiscal Year 13-14. -None this quarter.	-As of March 31, 2015, a Total of 4 Service Providers with a total of 15 approved sites functional. 1 Potential Service Provider in the Final Stage of the Approval Process. -As of March 31, 2015, a TOTAL of 1,079 clients served at 2,715 visits. 467 clients served at 897 visits this quarter -No new purchase were made during this quarter. -No new advertising campaigns during this quarter.
2 To provide support to women experiencing unexpected pregnancies during their pregnancy and for 12 months after birth.	To implement a regional advertising campaign to inform women in Michigan that pregnancy and parenting support services are available. To facilitate the use of centers that provide pregnancy and parenting support by advertising and operating the Toll-Free Referral System (1-888-LIFE-AD).	Establish service provider network of pregnancy centers, adoption agencies and maternity homes providing life-affirming pregnancy and parenting support. -Offer abstinence/chastity skills counseling, referrals, and classes. -Provide information on risks of sexually transmitted diseases.	Number of women supported. -Number of clients receiving abstinence/chastity skills counseling. -Number of clients attending abstinence/chastity classes.	-Continuous throughout the life of the contract. -Continuous throughout the length of the contract.	-As of March 31, 2015, 683 Pregnant clients have been served. -283 Pregnant clients served this quarter - 41 Clients received Abstinence and chastity counseling this quarter. - 5 Clients took Abstinence and Chastity classes this quarter.
3 To assist women in achieving improved reproductive health.	Provide information on the advantages of abstinence to avoid unintended pregnancies and sexually transmitted diseases.	-Offer parenting skills counseling, referrals, and classes.	- Number of clients who visited or plan to visit a health care provider for prenatal care. - Number of Clients who have taken their child to a pediatric appointment. - Number of clients with infants up to date in immunizations.	-Continuous throughout the length of the contract.	- 766 Clients have visited or plan to visit a healthcare provider for prenatal care this quarter. -298 Clients have taken their child for a pediatric appointment this quarter. -278 Clients with children indicated that child's immunizations were up to date this quarter. -40 Clients have taken Parenting classes this quarter. -191 Clients have received Parenting counseling this quarter.
4 To assist women in developing sound parenting skills.	Provide information, counseling, and classes on parenting skills.	-Provide information and training on adoption to Service Providers.	-The number of times adoption is counseled to clients.	-Continuous throughout the length of the contract.	- 70 Clients were counseled about adoption this quarter.
5 To increase awareness of adoption as an option for women with an unexpected pregnancy.	Provide accurate information on adoption.				

**B. Service Provider
Reimbursements Per Month**



MI Pregnancy and Parenting Support

Services Program



Service Provider Reimbursement Per Month

C. Client Outcomes

Clients with Up to Date Infant Immunizations



☒ Yes ☐ No

Reporting: 159 Clients Reported Indicator
From the 467 Total Clients were served this Quarter

Clients Who Visited and/or Planning a Pre-natal Care Visit



☒ Yes ☐ No

Reporting: 317 Clients Reported Indicator
From the 467 Total Clients were served this Quarter

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Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, May 28, 2015 10:22 AM
To: Cliff
Cc: Dunbar, Paulette Dobynes (DCH); Kevin Bagatta
Subject: RE: MI FSR & Expenses April 2015

Thanks Cliff, I'll review this and get over to accounting today. Have a good weekend

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [<mailto:cmckeown@realalternatives.local>] **On Behalf Of** Cliff
Sent: Wednesday, May 27, 2015 6:46 PM
To: FSRMDCH
Cc: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH); Kevin Bagatta
Subject: MI FSR & Expenses April 2015

Please see attached Michigan FSR for April 2015.
Best Regards,
Cliff McKeown

7810 Allentown Blvd
Suite 304
Harrisburg, PA 17112



1-888-LIFE AID

Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, May 28, 2015 11:30 AM
To: FSRMDCH; McCool, Matthew (DCH)
Cc: Dunbar, Paulette Dobynes (DCH); Broessel, Kristi (DCH)
Subject: MI Pregnancy Support Program (Real Alternatives) FSR & Expenses April 2015
Attachments: RealAlternativesApril15FSR.PDF

Attached is the approved Real Alternatives FSR for April 2015

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
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1-888-LIFE AID

Derman, Barbara (DHHS)

From: Broessel, Kristi (DCH)
Sent: Thursday, July 02, 2015 2:53 PM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives question

Thank you. That sounds fine. I will also have Jeanette Hensler on the call.

From: Derman, Barbara (DCH)
Sent: Thursday, July 02, 2015 2:16 PM
To: Broessel, Kristi (DCH)
Cc: Stiles, Judy L. (DCH)
Subject: RE: Real Alternatives question

We found a time next Wednesday afternoon that looks open for all of us, I got a room for Paulette and Myself and sent the appointment to you as well, We can call you if you like.

From: Broessel, Kristi (DCH)
Sent: Thursday, July 02, 2015 1:09 PM
To: Derman, Barbara (DCH)
Cc: Stiles, Judy L. (DCH)
Subject: RE: Real Alternatives question

Please forward the PDF document and we will add it to our grant agreement file. We do not require it for our grant agreements. They work with several other states and they may require it and just provided it to us as well. How does next week look for you and Paulette in the mornings for our quick meeting. Thank you.

From: Derman, Barbara (DCH)
Sent: Thursday, July 02, 2015 12:32 PM
To: Broessel, Kristi (DCH)
Cc: Stiles, Judy L. (DCH)
Subject: Real Alternatives question

Good afternoon Kristi,
This morning I received in the mail a copy of a liability insurance certificate from Real Alternatives. Is this something that you or MDHHS asked them to supply? If so what should I do with it. We can turn it into a PDF and send to you or whoever needs it. Please advise. Thanks

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

Derman, Barbara (DHHS)

From: Broessel, Kristi (DCH)
Sent: Thursday, July 02, 2015 3:20 PM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives question

Thank you. I will miss working with you on this grant agreement!!!

From: Derman, Barbara (DCH)
Sent: Thursday, July 02, 2015 3:03 PM
To: Broessel, Kristi (DCH)
Subject: RE: Real Alternatives question

Great Thanks, BTW congratulations on your move.

From: Broessel, Kristi (DCH)
Sent: Thursday, July 02, 2015 2:53 PM
To: Derman, Barbara (DCH)
Subject: RE: Real Alternatives question

Thank you. That sounds fine. I will also have Jeanette Hensler on the call.

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Derman, Barbara (DHHS)

From: Broessel, Kristi (OCH)
Sent: Monday, July 13, 2015 7:47 AM
To: Derman, Barbara (DCH)
Cc: Ounbar, Paulette Dobynes (OCH); Hensler, Jeanette (OCH)
Subject: Re: ORAFT email to Real Alternatives Following our call Wednesday

Please note the following suggestions:

1. The 10% cap applies to the FY 15 funds that will be carried into FY 16 with the amendment.
2. I think that you should suggest a week due date for the narrative budget changes for May and a two week due date for the additional \$800,000 for the amendment. We can be flexible if needed but it would be helpful to have a target date.

The remainder of the message looks fine. Please let me know if you have any additional questions.

Sent from my iPad

On Jul 10, 2015, at 2:52 PM, "Derman, Barbara (DCH)" <DermanB@michigan.gov> wrote:

Please see this draft email for Kevin Bagatta and Mr. Lang at Real Alternatives requesting a budget narrative

Good Afternoon Mr. Bagatta,

Thank you for sending your budget revision proposal ahead of your May Expenses report FSR. My apologies for the delay in getting back to you. It took a while to find time in Paulette and Kristi's schedule to review your proposal.

We agreed we do not need a contract amendment to be able approve the expenses for May, because these budget shifts are within allowances for budget revisions. However we do need a budget narrative to describe how the funds will be spent in this shift from administrative to services line items. Please submit a budget narrative to go along with the proposed budget you sent, so I can approve the May expenses and accounting can make the payment.

Kristi also indicated that at this time we should do another contract amendment to include the \$800,000 approved for fiscal year 2015. For this contract amendment we need a budget and budget narrative for Services and Administration, keeping in mind that for the FY 16 \$800,000 allocation there is a 10% cap on administrative costs. Please submit a budget for the entire contract amount, adding the \$800,000 FY 15 allocation to the remaining contract, and a separate budget for the \$800,000 showing the administrative costs within the required cap. Also, please identify the number of clients expected to be served. Please also identify the planned strategies to increase services in order to be able to spend these funds in 2016.

We would like to set up a conference call to discuss this next contract amendment and are happy to discuss the current budget narrative if you wish. Please look for an email from Judy Stiles to set up a call. We look forward to talking with you again.

Barbara (Quest) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]
Sent: Thursday, June 25, 2015 4:44 PM
To: Broessel, Kristi (DCH); Dunbar, Paulette Dobynes (DCH); Derman, Barbara (DCH)
Cc: Thomas A. Lang, Esq.
Subject: Budget Revision for May Invoice

Hi Kristi, Paulette, and Quess,

Attached is a budget revision we would like approved and applied to the May invoice we will be submitting soon.

Please Note:

1. We would move money from admin to services – thereby lowering the administrative cost ratio to 14.25%
2. Some of the budget line increases are due to the lengthening of the contract
3. The "contract close out" line would be moved into the "counseling" line upon execution of the follow-on contract or amendment of the present contract.

Tom Lang and I can discuss this further at your convenience.

Thanks,

Kevin

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Tuesday, July 21, 2015 12:41 PM
To: Dunbar, Paulette Dobyns (OCH); Derman, Barbara (DCH)
Cc: Broessel, Kristi (DCH); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.
Subject: Re: Budget Revision for May Invoice

Hi Quess,

Here is the narrative you requested for the budget revision we submitted.

Thanks for the information on the renewal and the roll-over of the remainder of the funds not expended under the FY 13/14-FY14/15 contract. Our rough prediction is that the new contract starting this October 1,, 2015 will be around \$1 million - \$800,00 plus \$200,000 remainder. With the 10% cap, that would be about \$100,000 in administrative costs. Right now, we have one potential service provider in the approval process and three more scheduled for training.

With a \$1 million dollar program, that would be very sufficient for a full state-wide program – we are pretty excited about that. We have had inquiries from the upper peninsular from potential service providers in the past.

We'll start working the details and do our best to meet the deadline – we started our end of the fiscal year audit today.

Thanks again!

Kevin

BUDGET REVISION NARRATIVE

ADMINISTRATIVE EXPENSES

Personnel

Increase to President & CEO, VP – Administration, Accountant, Payroll Taxes lines was due to increased cost of contract year year extension. More time was required to meet contract goals.

Increase in Employee Group Insurance line was due to increased cost of contract year year extension as well as increase premium cost.

Operating

Decrease in Consulting, Legal, Auditing, Travel-Lodging, Office Expense, and Computer Resource lines was due to less cost than projected.

Increase in Rent and telephone service line was due increased cost of contract year year extension. These costs increased because more time was required to meet contract goals.

SERVICES EXPENSES

Personnel

Increase to VP – Operations, Billing Coordinator, Payroll Taxes lines was due to increased cost of contract year extension. More time was required to meet contract goals.

Increase in Employee Group Insurance line was due to increased cost of contract year extension as well as increase premium cost.

Addition of Services Coordinator and Services Assistance lines was due to rearrangement of program tasks to different Real Alternatives staff.

Operating

Increase in Client Education Materials line was due to greater than expected costs.

Increase in Travel line is due to VP-Operations travel for site monitorings this summer.

Increase in Services database Consulting & Development line was due to increased cost of contract year extension. More time was required to meet contract goals.

Decrease in Hotline Referral System line was due to less cost than projected.

Decrease in Counseling Reimbursement would be necessary to cover the costs of contract close-out should contract not be renewed. With contract extension and renewal, contract closeout costs will not be required.

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

From: Kevin Bagatta <ra-president@comcast.net>
Date: Thursday, June 25, 2015 at 4:44 PM
To: Kristi Broessel <BroesselK@michigan.gov>, "Dunbar, Paulette Dobyne (DCH)" <dunbarp@michigan.gov>, "Derman, Barbara (DCH)" <DermanB@michigan.gov>
Cc: "Thomas A. Lang, Esq." <ra-operations@comcast.net>
Subject: Budget Revision for May Invoice

Hi Kristi, Paulette, and Ques,

Attached is a budget revision we would like approved and applied to the May invoice we will be submitting soon.

Please Note:

1. We would move money from admin to services – thereby lowering the administrative cost ratio to 14.25%
2. Some of the budget line increases are due to the lengthening of the contract
3. The "contract close out" line would be moved into the "counseling" line upon execution of the follow-on contract or amendment of the present contract.

Tom Lang and I can discuss this further at your convenience.

Thanks,

Kevin

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

Derman, Barbara (DHHS)

From: Thomas Lang <tlang@realalternatives.local> on behalf of Thomas A. Lang - Comcast IMAP <ra-operations@comcast.net>
Sent: Tuesday, July 21, 2015 6:06 PM
To: Dunbar, Paulette Dobynes (DCH); Derman, Barbara (DCH); Broessel, Kristi (DCH)
Subject: Michigan Site Monitoring Dates/Locations
Importance: High

Good afternoon all!

I just wanted to drop you a line to let you know the dates and locations of my extensive Site Monitoring trip to Michigan at the end of August. Due to the fact that each of them are contingent upon one another in terms of my initial travel plans to Michigan, the time I will need at each location, my travel time to the next location, my hotel reservations that I already have, and my travel after they are completed, I will not be able to adjust this schedule at all. I am very hopeful that if you are interested in attending one of them that the dates and locations will work out for you! Thank you for your considerable understanding in this regard! It truly is much appreciated.

Monday, August 24, 2015 @9:00 AM – Pregnancy Aid (Detroit)
@2:00 PM – CCSEM (Warren)

Tuesday, August 25, 2015 @9:00 AM – CCDOK (Kalamazoo)
@2:00 PM – CCWM (Kalamazoo)

Wednesday August 26, 2015 @9:00 AM – WCC (Niles)

Thank you!
Tom

Thomas A. Lang, Esquire
Vice President of Operations
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-1112

www.RealAlternatives.org
www.LoveFacts.org
www.ConcernedParents.com



Real Alternatives was awarded the Seal of Excellence for successfully completing the Standards of Excellence certification program sponsored by the Pennsylvania Association of Nonprofit Organizations (PANO). This certification identifies Real Alternatives as an ethical and accountable organization dedicated to the highest level of excellence within the nonprofit sector.

Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Monday, March 30, 2015 3:16 PM
To: Broessel, Kristi (DCH); Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH)
Cc: Thomas A. Lang, Esq.
Subject: MI Pregnancy and Parenting Support Services Program Status Update
Attachments: MIPPSS April 1 update.pdf

Importance: High

Hi everyone,

I understand that the appropriation language for the program has an April 1 report due so I thought I would give you the latest performance statistics and outcomes for the program.

17 approved service provider sites

996 clients served

2494 visits

Thanks,

KevIn

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
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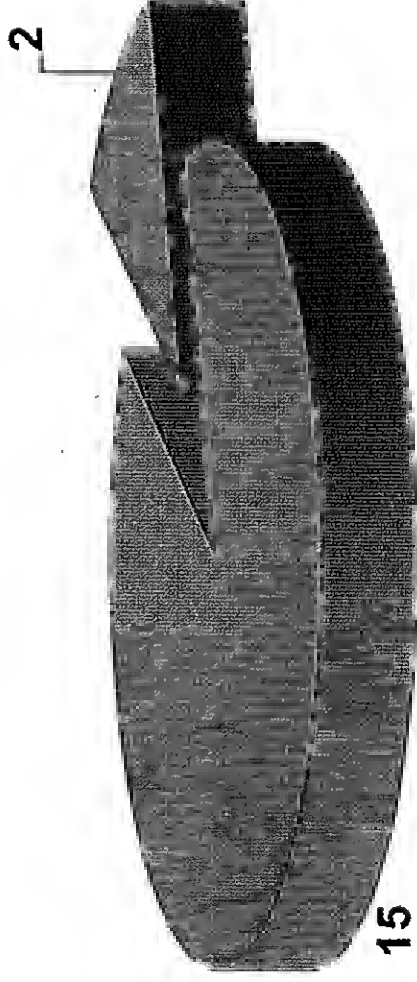
Michigan's Pregnancy and Parenting Support Services Program April 1, 2015 Update

Kevin I. Bagatta, Esq.
President & CEO

Thomas A. Lang, Esq.
Vice President of Operations



17 Service Provider Sites In Southern Michigan



■ Pregnancy Support Centers ■ Social Service Agencies

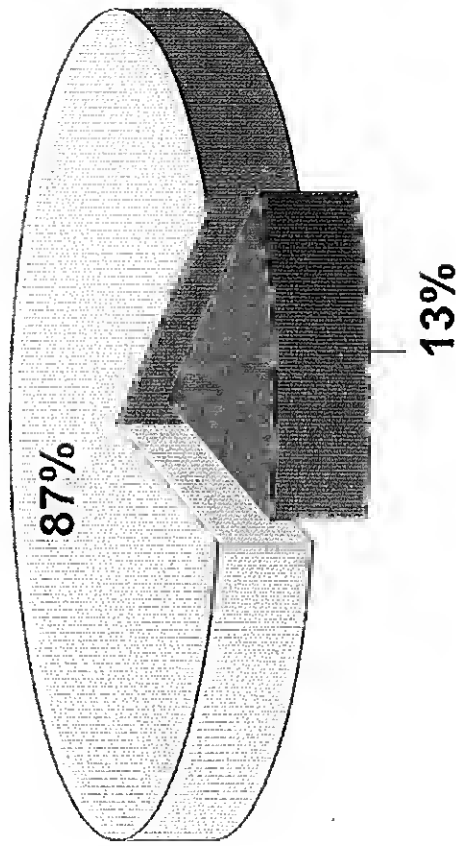


Regional Reach

- 5 Service Providers with 17 sites in 9 southern counties
- 57 counselors providing services throughout the region
- Served clients from 17 MI counties
- June 2014 through March 31 2015:
 - 996 clients served
 - 2,494 visits



Clients Pressured to Abort their Pregnancy



■ Pressured

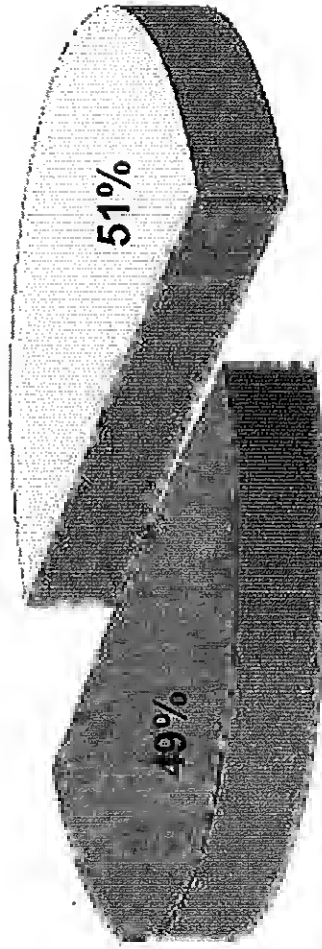
□ Not

958 Clients: FY 13-15

(c) Real Alternatives 2015

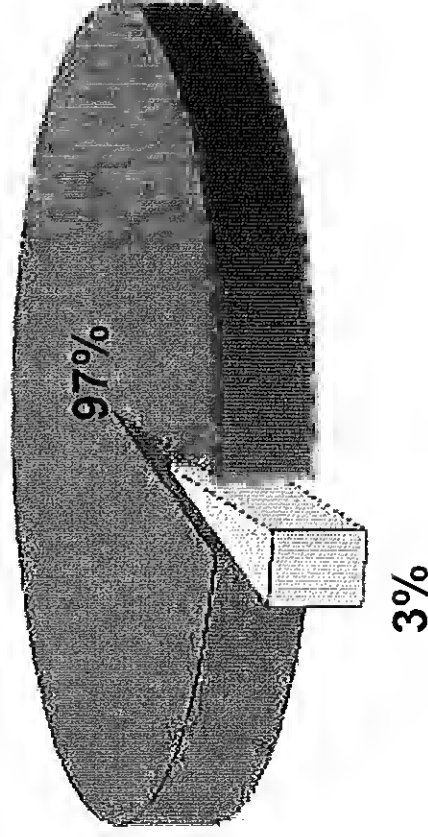


Childbirth Choice: Clients Who Entered Program Who Were Considering Abortion



- ☒ Not Considering Abortion After Program Support
- ☐ Still Considering Abortion

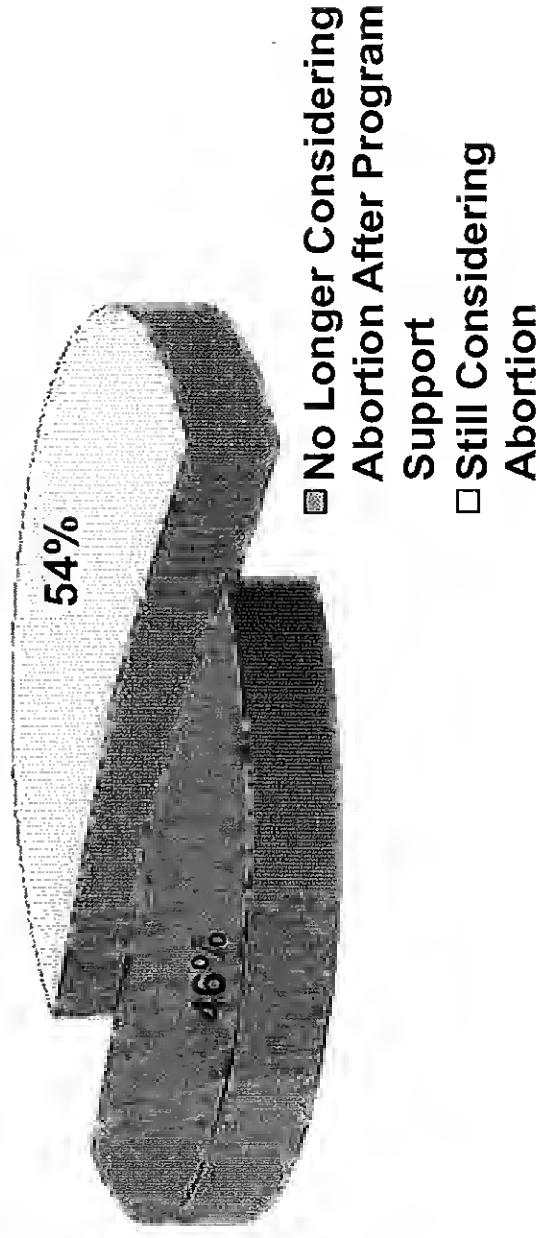
Childbirth Choice: Clients Who Entered Program Pressured by Others to Have Abortion



- ☒ No Longer Considering Abortion After Program Support
- ☐ Still Considering Abortion

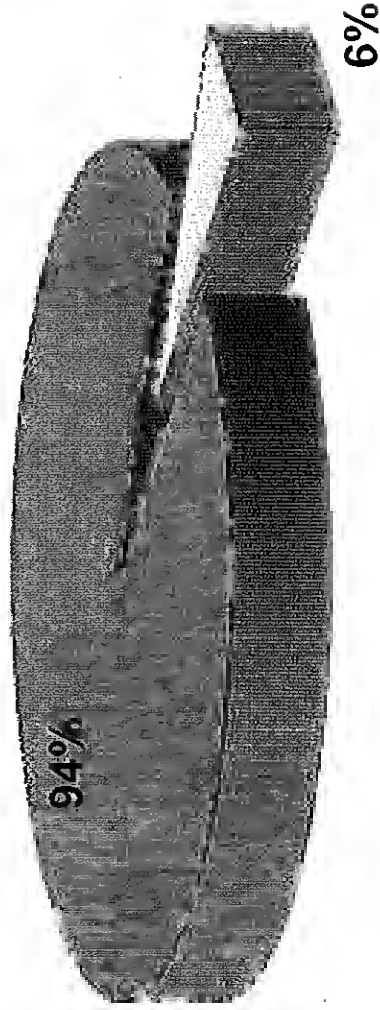


Childbirth Choice: Clients Who Were Considering Abortion and Were Pressured by Others





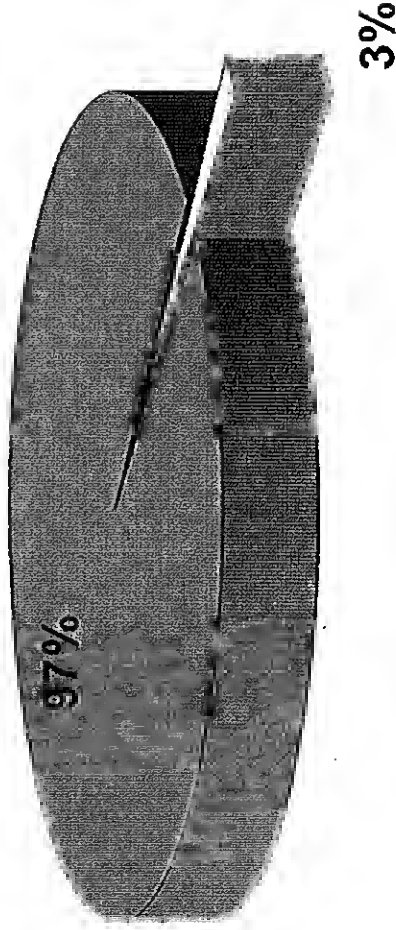
Support: Client Feels Confident and Capable of Self-Sufficiency After Program Support



☒ Confident ☐ Not Confident



Improved Parenting: Client Visited or Plans to Visit Healthcare Provider for Pre-Natal Care



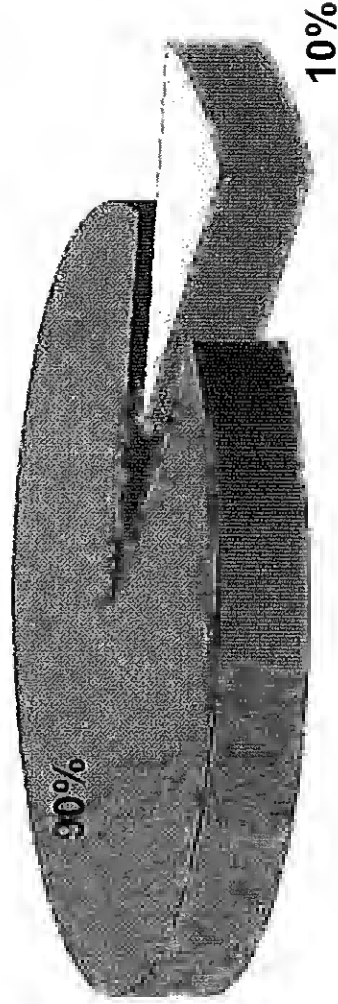
☒ Yes ☐ No

736 Clients : FY 13-15

(c) Real Alternatives 2015



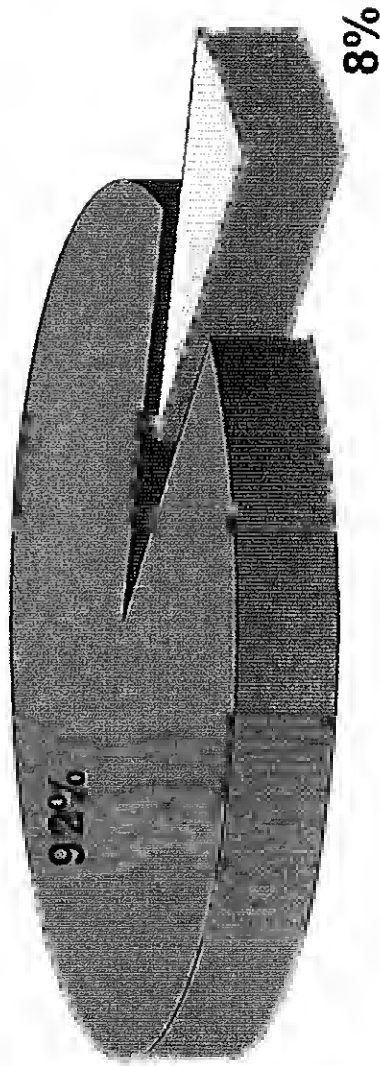
Improved Parenting: Client Has Child's Immunizations Up to Date



☒ Yes ☐ No



Improved Parenting: Client Has Taken Child Pediatric Appointment



☒ Yes ☐ No

299 Clients : FY 13-15

(c) Real Alternatives 2015



Program Cost Savings

- “If all U.S. women received adequate prenatal care, the estimated savings would be \$14,755 per low-birthweight birth prevented.” [\$20,680 in 2013 dollars] - (CDC – 1999)
- 736 Michigan program clients received proper prenatal care during pregnancy to date
- Potential Cost savings = \$15,220,480



Program Cost Savings

- “Every dollar spent on immunizations saves \$18.40 in medical and societal costs.” [\$23.02 in 2012 dollars] (CDC – 2003)
- 299 Michigan program clients children’s immunizations were up-to-date
- Up to date vaccines cost \$611.33 per child.
- Potential Cost savings = \$4,207,772



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